



# CASSIAR MINING CORPORATION

2000 - 1055 WEST HASTINGS STREET, VANCOUVER, B.C., CANADA V6E 3V3

TELEPHONE: (604) 686-2511  
TELEX: 04-508664  
TELECOPIER: (604) 699-4769

December 30th, 1986

J. M. Manufacturing Company Inc.  
1051 Sperry Road  
Stockton, California  
U.S.A. 95206

Attention: Mr. Paul Huang  
Purchasing Manager

Dear Sirs:

Re: Request for Quotation - 1987

In response to your above mentioned request, we are pleased to offer the following prices F.O.B. truck, railcar, container North Vancouver, British Columbia per metric tonne:

4T Grade - Cassiar AX - US \$420.00  
5R Grade - Cassiar AY - US \$310.00

STK, CA 024, TX  
470/MT (428.5/ST) 513.5/MT (466.5/ST)  
360/MT (328.2/ST) 407.5/MT (366.5/ST)

Although not requested in your request for quotation, we are pleased to offer Cassiar AK Grade as premium pipe grade fibre which can be used in conjunction with or a replacement for crocidolite (Blue) fibre.

AK Grade - US \$520.00

570.5/MT (517.5/ST) 613.8/MT (557.5/ST)

We have investigated the freight costs to both Stockton and Denison and to date arrived at the following:

Stockton, California

1. Piggyback truck with rail US \$150 per truck carrying 20 metric tonnes = US \$50 per tonne. (~~400/MT~~ Van truck is not acceptable by STK).
2. Ocean container via port of Francisco, \$1100 per container, 18 metric tonnes per container = US \$61 per tonne.

We can physically load 20 metric tonnes per container but we are advised that, at this time, the shipping company does not have the on-carrying capability of 20 metric tonnes in a container. Once we/they have found this capability, the rate would become US \$55 per tonne.

JMM 00000256

18 MT sea freight \$890/cont. flat deck  
210 inland freight the best rate  
1100/18 MT = \$61/MT...12  
1100/20 MT = \$55/MT

SC-JMM-3306



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Denison, Texas

1. Rail shipping 60 metric tonnes per railcar = US \$93.80 per tonne.

Should we be successful in obtaining some business with you, we will endeavour to improve the freight rate costs to the above locations. We believe this will be possible utilizing the deregulation factor within the U.S. rail system.

In all cases if wooden pallets are required, please add US \$3.50 per tonne.

All units contain 20 woven polyethylene bags weighing 50 kgs each net. All units are shrink wrapped on all sides with polyethylene plastic.

Material safety data sheets can be supplied on request.

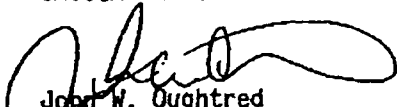
Attached are our typical test data sheets for our grades offered above.

Company brochures will be forwarded by mail.

If there are any questions, please do not hesitate to contact the undersigned.

Yours truly,

CASSIAR MINING CORPORATION

  
John W. Oughtred  
Vice President, Marketing

JWO/st  
Attachments

JMM 00000257

RECEIVED JAN 02 1987



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2000 - 1055 WEST HASTINGS STREET, VANCOUVER, B.C., CANADA V6E 3V3

TELEPHONE: (604) 688-2511

TELEX: 04-508664

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Stockton, California

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2. Ocean container via port of San Francisco, \$1100 per container, 18 metric tonnes per container = US \$61 per tonne.

We can physically load 20 metric tonnes per container but we are advised that, at this time, the shipping company does not have the on-carrying capability of 20 metric tonnes in a container. Once we/they have found this capability, this rate would become US \$55 per tonne.

JMM 00000259



Denison, Texas

1. Rail shipping 60 metric tonnes per railcar = US \$93.80 per tonne.

Should we be successful in obtaining some business with you, we will endeavour to improve the freight rate costs to the above locations. We believe this will be possible utilizing the deregulation factor within the U.S. rail system.

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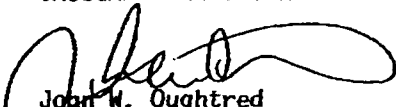
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Joan W. Oughtred  
Vice President, Marketing

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