FORM NO. 776-0

SALES SUMMARY

DIRECT 2	#1 SALESMEN'S SALES BY CUSTOMER A. GENERAL DISTRICT C. RUBBER ACCOUNTS B. AGRICULTURAL CHEMICAL DISTRICT D. PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER A. TOTAL ORGANIC SALES B. RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A. GENERAL DISTRICT C. RUBBER ACCOUNTS B. AGRICULTURAL CHEMICAL DISTRICTS D. PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCTS A. ALL ORGANIC ACCOUNTS B. AGRICULTURAL CHEMICAL ACCOUNTS ONLY C. RUBBER ACCOUNTS ONLY	MONTH DEC	YEAR 1963	PAGE NO. 449

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					SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
					POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
27	06	J	037510	ARMCO STEEL MIDDLETOWN			480	213	432	191
44	48	J	048928	AUTO CONTROL LABS LOS A			288	137	1,018	432
03	07	G	054245	BALL BROS CO			509	211		
44	48	J	054245	BALL BROS CO MUNCIE			509	216	1,018	432
10	45	A	075050	BETHLEHEM STEEL CORP			509	211	1,527	632
15	05	A	075050	BETHLEHEM STEEL CORP			2,545	1,053	2,545	1,053
41	01	G	075050	SUB COS OF BETHLEHEM STEEL			1,018	432		
41	05	A	086735	BOEING AIRPLANE CO SEATTLE			797	346	144	65
27	06	J	104604	BRYAN STEAM CORPORATION					48	21
11	06	J	110930	BUTLER MFG BIRMINGHAM ALA					509	211
28	02	G	113604	CALGON CORP ORVILLE OHIO			48	21		
10	45	A	114340	CALIFORNIA OIL PERTH AMBOY			96	48	96	48
43	02	J	114579	U OF CALIF BERKELEY CALIF			192	87	509	216
23	46	J	120986	CARDWELL MACHINE CO					509	211
10	10	A	129011	CELANESE CORP SUMMIT NJ			10	7		
08	03	A	138707	CHEMOLA MFG CO			605	356	3,054	1,264
23	08	J	177387	CONTINENTAL STEEL CO					509	211
27	06	J	177387	CONTINENTAL STEEL CO			509	211	2,036	843
23	46	G	204037	DERBY REFINING CO			1,018	422		
23	09	G	216168	DOW CHEMICAL CO GOLDEN			96	75		
15	01	A	222200	E I DU PONT DE NEMOURS	509	215	509	215		
16	01	J	222904	DUQUESNE LIGHT CO			48	21	48	21
15	45	J	242667	ESSO STD DIV BALACYNWD PA			509	190		
23	46	G	247268	FAIRHALL ELEVATOR CO			3,563	1,475		
08	49	A	310975	GULF OIL CO PITTS PA					10,055	3,754
11	06	A	310975	GULF OIL CO PITTS PA	1,527	554	9,671	3,557	1,066	405
15	45	A	310975	GULF OIL CO PITTS PA	4,438	1,637	25,864	9,515	29,704	11,044
23	08	G	331410	HEPP CO			45	21		
27	06	J	336586	HILLENBRAND ASSOC	96-	35-		8		
23	08	G	336789	HILLSBORO GLASS CO	509	211	509	211		
11	06	J	351301	HUMBLE OIL & REF MEMPHIS						
10	45	J	351303	HUMBLE OIL ELIZABETH NJ			45	24		
03	43	A	351311	HUMBLE OIL AND REF MILW					5,090	1,897
16	47	G	351313	HUMBLE OIL BALTIMORE MD			96	44		
03	05	A	363650	INLAND STEEL COMPANY			91,111	36,731	71,260	29,052
03	06	A	364255	INTERLAKE IRON CHIC ILL			2,545	1,053	1,018	421
03	06	G	364847	INTL HARVESTER CO				14		
16	01	A	380424	JONES & LAUGH STE ALIQ PA			509	211	509	211
23	08	J	391287	KEOKUK ELECTRO METALS CO	1,018	421	3,054	1,264	1,527	632
44	48	G	405165	L AND F MACHINE CO			45	28		
23	08	J	405700	LACLEDE STEEL COMPANY					1,018	421

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