PLAINTIFF'S EXHIBIT

FX-95

January 9, 1976
Air Mail

Mr. Gordon Clark
Engineering Components Limited
14 Liverpool Rd.
Slough, Berks, SL1 4QP England

Reference: Blue African Asbestos - Crocidolite

Dear Gordon:

I have been investigating the ramifications on Flexitallic of complying with Mr. Montagu's recent letter requesting the discontinuance of using latex winding paper containing Blue African Asbestos.

First, from a safety standpoint, we are advised by Government safety officials that comes the product that reaches us is latex impregnated completely encapsulating the asbestos fiber. This has been confirmed by actual air analysis during production by both Federal and insurance experts. The greatest exposure is to the people who make our paper for us - Philip Carey and GAF - and they have instituted safety measures which allows them to continue making the paper. A sample is enclosed.

Secondly, the elimination of this product would put us at a serious disadvantage in the market place. Our competitors sell spirals made with Blue African asbestos. Several of our major customers insist on using Blue African asbestos on hot oil service and they are not satisfied with substitute materials which we have tried to push, especially since the gaskets are available in the market place from our competitors.

I understand the danger of exposure to the Blue African asbestos fibers but I am convinced that the danger is not present in the Flexitallic product.

I would appreciate this matter being reconsidered in the light of these facts. Flexitallic pledges to carefully monitor the safety considerations with periodic air samples conducted by outside authorities.

Yours very truly,

FLEXITALLIC GASKET COMPANY INC.

Tom G. Sherwood
President

Enclosure - sample

Engineering Components Limited

SLOUGH

Form 3000 Return to Tom

Noted JR 2/13/76

To	Mr. T.G. Warren, Flexitallic, Camden.	From	G.C. Clark
Copies to:	JDM	Date	26th January, 1976.

Dear Tom,

Thank you for your recent memo concerning your problems with Blue Asbestos.

I can well appreciate your difficulties, and took the matter up on your behalf with EPG who advised me to write to David Hills, the Chairman of TBA, who has Group responsibilities in the matter. I enclose for your information a copy of the reply I received from him, which indicates all too clearly T&N's unswerving attitude in the matter.

Under the circumstances, therefore, I regret that there appears to be no alternative but to conform with the instruction as issued. I hope you will continue your efforts to persuade customers to accept alternatives but if in the end this decision adversely affects sales, this is something which we simply must accept.

Sincerely,

Gordon

Enc.

TBA Industrial Products Ltd

Office of Origin	To
Rochdale.	Mr. G. Clark, Engineering Components Ltd., Slough.

Ref. DWH/PW Your Ref.

22nd January 1976

Dear Gordon,

Thank you for your letter of 19th January and I return the sample of latex winding paper containing Blue asbestos.

I appreciate the arguments Tom Warren has put forward but, nevertheless, my view is that we should stick to our position that T&N Companies are not to be involved with products containing Blue fibre. We really can not have it both ways and this particular sample does, in fact, shed quite a lot of fibre.

Recently, we have told the FSA in the US that we will not be associated with any of their publications that recommend the use of Blue fibre packings. There is no question but that Blue fibre is more hazardous than Chrysotile and we should not in any way encourage its use.

Yours sincerely,