



Garlock Inc
Mechanical Packing Division
1666 Division Street
Palmyra, New York 14522
315/597-4811

PLAINTIFF'S
EXHIBIT

G-361

December 18, 1981

E. S. Carlson, Sr. Engineer
ACF Industries Inc.
Shippers Car Line Division
620 North Second Street
St. Charles, MO 63301

Ref: Your Letter dated December 10, 1981

Dear Sirs:

Per the above referenced letter the following materials are no longer available: Garlock #7098, Neoprene Food Grade and Silicone #9640. Garlock Styles 8754 w/8554 and "Teflon" are handled by our Valve & Industrial Plastics Division in Camden, NJ. Their complete address is P.O. Box 648, 602 N. 10th Street, Camden, NJ 08101, and phone no. is 609/964-0370. Therefore, the balance of the materials you have listed we can furnish and are available from our Industrial Packing Division, Palmyra, NY.

Enclosed is a copy of our Gasketing Materials Catalog (#GSK-288) which should be of help to you for those materials that are available from our Industrial Packing Division.

Garlock does have five (5) new Compressed Non-Asbestos sheet packings that will replace asbestos as a gasketing material. They are styles 3000/BLOCK-GARD, 3100, 3200, 3300 & 3400. We also have a gasketing material that will also replace asbestos and has been in our system for quite some time; namely, GYLON. Please note the enclosed flyers on these Compressed Non-Asbestos styles.

Cont.



DEC 17 AM 11:20

ACF INDUSTRIES

INCORPORATED

SHIPPERS CAR LINE DIVISION

520 NORTH SECOND STREET ST CHARLES, MISSOURI 63301 • (314) 723-9600

December 10, 1981

Garlock, Inc.
402 Main Street
Palmyra, NY 14522

Dear Sirs:

We are presently updating our Standards Manual on gaskets, seals and packings. Your company is one of the approved manufacturers or suppliers furnishing gaskets or seals from the following materials. Please review the approved materials listed and advise if you still furnish this material.

Chemical Asbestos #1 Garlock #7098 → no longer Avail.
 Chemical Asbestos #1 Garlock #7228
 Chemical Asbestos #2 Garlock #8478
 Acid Blue Asbestos Garlock #7705
 Chlorine Serv. Garlock #900
 Chlorine Serv. Garlock #7021
 Chlorine Serv. Garlock #7735
 Teflon Envelope w/Blue Asbestos Garlock #8754 w/8554 - PLASTICS DIV - Camden
 Buna-N Garlock #8495
 Rubber Garlock #6023
 Rubber Garlock #7790
 Neoprene Garlock #8639
 Neoprene Food Grade → forget
 Silicone #9640 → in file
 Teflon - PLASTICS DIV → Camden
 Add. 6424 -

We would also be interested in updating our files with any literature, catalogs or data sheets of the various types of gaskets, seals and packings you presently supply.

Do you have, or contemplate having materials available that will replace asbestos as a gasket material? If you do, can you furnish a commodity compatibility data sheet for our review?

We plan to publish our new standard with approved sources no later than March 15, 1982. We, therefore, need your input in time to review prior to that date.

Thank you for your cooperation in this endeavor, and please call or write if you have any questions.

Very truly yours,

E. S. Carlson
Senior Engineer

ESC/bsg/D8

Non-Asbestos Gasketing??
A Triumph of Engineering over a
Pain in the Neck!

Garlock Industries



Garlock Inc
Mechanical Packing Division
Industrial Packing
1666 Division Street
Palmyra, New York 14522

Phone 315/597-4811

QUOTATION

Westinghouse Electric Corp.
Lester Branch G-205
P.O. Box 9175
Philadelphia, PA 19113

Date January 21, 19 81

Attn: Mr. John Reynolds - Mgr., Inter-Dept. Services
Steam & Turbine Generator Div.

In response to your inquiry through our Sales Rep., Mr. Bill Klotz.

On all orders and future correspondence, please reference our File No. _____

We are pleased to quote you, subject to our standard terms and conditions of sale below and on reserveside hereof, as follows:

Product and Price: Price Comparison(s) - Net as of 1/1/81

Garlock Style 900 C.A. Sheet vs. Blue-Gard Compressed Non-Asb.

Style	Size	Approx. #/Pc.	NET/SHEET			
			1-199#	200-499#	500-1999#	2000 & Up#
900	1/16"x60"x60"	16.0	\$ 63.61	\$ 47.68	\$ 37.21	\$ 31.63
Blue-Gard	1/16"x60"x60"	13.5	79.63	59.72	50.17	39.61
900	1/16"x60"x120"	32.0	\$127.15	\$ 95.40	\$ 74.46	\$ 63.19
Blue-Gard	1/16"x60"x120"	27.0	159.26	119.45	100.34	79.22

STANDARD PACKAGING: Telescoping Boxes

Blue-Gard	1/16" x 60" x 60"	10 Pcs./Box
"	1/16" x 60" x120"	5 Pcs./Box

DELIVERY: "Stock Items" for both 900 & Blue-Gard.

Delivery: F.O.B. Palmyra, NY

Terms: Net 30 days

Minimum Charge: \$15.00 per item.
\$50.00 per order.

- Shipments: We expect to make shipment see above

Packaging: In accordance with Clause 6c over unless otherwise stated above.

Inspection: In accordance with Clause 8 over unless otherwise stated above.

This quotation is firm with respect to your orders we receive within 30 days which request shipment within 60 days after order receipt date. Quantities are subject to our approval unless specified above.

GARLOCK Inc

By

Kathy Cooley

(Mrs.) Kathy Cooley

OEM Sales - Gasketing Products

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EXHIBIT

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