

SALES SUMMARY

DIRECT 2	#1 SALESMEN'S SALES BY CUSTOMER		#2 PRODUCT SALES BY CUSTOMER	#3 DISTRICT PRODUCT SALES BY CUSTOMER		#4 CUSTOMER SALES BY PRODUCTS	MONTH	YEAR	PAGE NO.
	A. GENERAL DISTRICT	C. RUBBER ACCOUNTS		A. TOTAL ORGANIC SALES	C. RUBBER ACCOUNTS		DEC	1963	159
	B. AGRICULTURAL	D. PLASTICS DIVISION	B. RUBBER ACCOUNTS ONLY	B. AGRICULTURAL	D. PLASTICS DIVISION	B. AGRICULTURAL			
	CHEMICAL DISTRICT			CHEMICAL DISTRICTS		CHEMICAL ACCOUNTS ONLY			
				SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
				POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
04 1040 200 Aroclor Dist. No. 1254									
23 02 J 753448			UNITED PAINT CO			180	71	180	53
10 14 A 753758			UNITED RESIN PROD BROOKLYN					1,200	306
06 09 J 754755			EDWARDS AFB					1,650	549
03 05 A 756183			U S GYPSUM NEW YORK					600	140
23 08 A 756316			U S PAINT LACQUER & CHEM			120	41	370	109
03 07 A 756608			US RBR MISHAWAKA IND			60	21		
16 01 J 756853			U S STEEL CORP MONROEVILLE	60	21	60	21		
16 01 J 756871			U S STEEL HOMESTEAD PA			60	18	60	23
08 03 J 757854			UNIVERSAL PACKING	120	41	120	41		
23 08 J 759490			VACUUM METALIZERS INC					220	64
23 08 J 760697			VALLEY PRODUCTS SEBRING FL					600	116
10 10 A 761710			VAN DYK AND COMPANY					50	21
15 02 J 762839			VARCRAFT WORKS INC					100	34
10 03 J 764250			VERNON SPECIALTIES INC			600	136		
10 88 J 765085			VICTOR BALATA & TEXTILE						
03 84 A 765350			VICTOR MFG AND GASKE			600	116		
27 04 A 766150			VIMASCO CORPORATION			40,720	6,210	27,120	4,256
10 19 A 767850			VITA VAR NEWARK N J			390	145	300	100
10 19 A 767858			VITA VAR ORANGE N J					400	137
43 02 G 773888			WALKER PAINT CO INC			60	20		
15 04 J 775795			WAMPLER CHEMICAL					1,800	399
10 88 J 776627			WARE CHEM CORP			1,200	275	600	137
11 01 A 777735			WARREN PAINT AND COL					600	116
15 05 J 779973			WATERMAN PRODUCTS INC					50	20
16 01 A 781150			THE WATSON STANDARD					60	18
44 12 J 786310			WEN MAC CORPORATION					50	17
43 02 J 787897			WEST FOODS *					50	17
44 12 J 787897			WEST FOODS SOQUEL CAL			110	37	100	34
29 04 A 791530			WESTERN SOLVENTS & CHEM			65,400	11,148	36,050	6,671
23 08 A 791736			WSTRN WXIDE DIV HZLWD MO			60	18		
07 04 G 791900			WESTFIELD CHEM CORP			120	41		
11 01 A 792296			WESTINGHOUSE ELEC HAMPTON			110	58	250	48
15 02 A 792650			GEORGE D WETHERILL VARNISH			120	46		
10 14 J 795580			S S WHITE DENTAL MFG					600	136
23 08 J 800329			WILKO PAINT INC					600	116
27 04 J 804309			WILSON PAINT CO					60	18
03 07 J 807430			WISCONSIN PROTECTIVE					1,200	260
03 01 A 807444			WIS SOLVENTS & CHEM CORP			51,600	8,759	85,030	16,050
03 05 A 807521			H E WISDOM & SONS INC	600	128	1,800	361	1,800	388
23 08 A 808350			JOHN H WITTE AND SON			1,200	231	1,200	231
29 04 A 809717			WOLVERINE SOLVENTS & CHEM			7,500	1,293	6,000	1,105