



THE DOW CHEMICAL COMPANY

MIDLAND, MICHIGAN 48646

October 16, 1973

Mr. Cumming Paton
Product Manager - Fluids
Monsanto Industrial Chemicals Co.
800 N. Lindbergh Boulevard
St. Louis, Missouri 63166

Dear Cumming:

We are looking forward to meeting with you next Monday.
Our proposed agenda is attached.

The chlorobiphenyl specifications you have proposed appear acceptable to us. However, it may be advantageous for us to have 12 - 16% 4-chlorobiphenyl instead of 8 - 9%. My understanding from previous discussions with Monsanto personnel is that obtaining higher 4-chlorobiphenyl would require you to either (1) utilize additional purification or (2) send us a corresponding greater amount of "highers". Although this aspect is not detailed in the agenda, we would appreciate further information on the potential for greater 4-chlorobiphenyl.

If there are other topics you would like to discuss on Monday, please call me or let me know at the beginning of our meeting.

Sincerely,

R. A. Copeland
Process Development
433 Building

cc: Mr. Bill Slowikowski
Mr. Don Black
Mr. Jerry Clark
Mr. Kevin Kearney

RAC:rar
Attachment

MONS 021729