Monsanto

MONSANTO INDUSTRIAL CHEMICALS CO.
800 N. Lindbergh Boulevard
St. Louis, Missouri 63166
Phone: (314) 694-1000

Dear Sir:

We are writing to advise you that Monsanto has adopted certain policies with respect to the further sale and delivery of all polychlorinated biphenyl (PCBs) products including those sold under tradenames such as Aroclor®, Inerteen®, Pyranol®, and under the generic term askarel.

Studies have indicated PCBs may be accumulating in the environment. In some instances PCBs have been found in food or in the food chain. Because of Monsanto's concern over this problem, we have discontinued sales of PCBs in all applications except as dielectric fluids for use in transformers, capacitors, and other electrical equipment and components. In the past, Monsanto has sold these fluids direct to transformer repair shops and to anyone requiring the fluid for top-up of an existing transformer. Monsanto has decided to discontinue direct sales to transformer repair shops and for transformer top-up. For your future requirements of dielectric fluids, we suggest you contact the manufacturer of the transformer for which you desire the fluid.

We sincerely regret any hardships that this decision may cause you, but it has been taken in an effort to continue to make available these products for important electrical applications. If you have any questions relative to this decision, please telephone (314) 694-2513, or write directly to Mr. Paul Benignus, Monsanto Company, P. O. Box 14617, St. Louis, Missouri 63178.

Very truly yours,

T. L. Gossage
Marketing Director
Specialty Products Group

/bi

DSW 282811

STLCOPCB4064140

Monsanto

MONSANTO INDUSTRIAL CHEMICALS CO.
800 N. Lindbergh Boulevard
St. Louis, Missouri 63166
Phone: (314) 694-1000

February 4, 1972

Dear Sir:

We are writing to advise you that Monsanto has adopted certain policies with respect to its further sale and delivery of all polychlorinated biphenyl (PCB) products used as dielectric fluids including but not limited to those sold under tradenames such as Aroclor®, Inerteen®, and Pyranol®, and under the generic term askarel.

Effective immediately Monsanto will sell and deliver these products only to manufacturers of electrical equipment or components who utilize the products as dielectric fluids and who have entered into agreement to indemnify and hold harmless Monsanto in the use of these products. The two copies of such an agreement are attached. The acceptance by Monsanto of such an agreement is subject to receipt of financial and other information from you (such as evidence of adequate insurance protection) which, in Monsanto's opinion, makes the agreement meaningful.

As you are undoubtedly aware, studies indicate PCBs may be accumulating in the environment. In some instances, PCBs have been found in food or in the food chain. For your information, attached is an article by Carl G. Gustafson of the Federal Water Quality Administration appearing in "Environmental Science & Technology" which deals with this subject. Because of Monsanto's concern over this problem, we have discontinued sales of PCBs except for use as dielectric fluids in electrical equipment and components.

If you desire to continue purchase of these products from Monsanto, please have the attached copies of agreement signed by an authorized officer on behalf of your company and forward a fully signed copy, together with your most recent audited financial statement and any other information which you feel will assist Monsanto in its evaluation.

DSW 282812

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If you have any questions please telephone (314) 694-2455 or write directly to Mr. H.S. Bergen, Monsanto Company, P.O. Box 14617, St. Louis, Missouri 63178.

We sincerely regret any hardships that this decision may cause you but it is taken in an effort to continue to make available these products for these important electrical applications.

Very truly yours,

Howard Bergen

Howard Bergen, Director
Specialty Products Group
Monsanto Industrial Chemicals Co.

/bi

Enclosures

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