G21425

B113I-A DIRECT #2 DOMESTIC MICC FUNCTION 2 PRODUCTS FOR D.)1975 PAGE 158
12/31/75 SALES PRODUCT/CUSTOMER SALES REPORT

-IN THOUSANDS OF POUNDS AND DOLLARS-

MGR	SLS REP	NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES GOAL FOR CURR. YEAR	SALES CURR. Y-T-D.	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	CUST. I.D. / MAJR.-GRD.-GP.
		INERTEEN 70-30															00360A		1050-210-16
16	P2	WESTINGHOUSE ELEC BEVERLY OH				.674									.674				00353213
16	P2	WESTINGHOUSE EL COLUMBUS OH		2.02															00314218
16	P2	WESTINGHOUSE CINCINNATI OHIO		5.39															10089425
16	P2	WESTINGHOUSE DAYTON OHIO	10.0		10.0														00261122
16	P2	WESTINGHOUSE ENG SANDUSKY OH		.720															00320471
16	P2	WESTINGHOUSE ELEC TOLEDO OH		2.70		.674										.674			00334626
16	P3	WESTINGHOUSE ELEC TULSA OK		.674		1.35												1.35	00336114
16	P1	WESTINGHOUSE-REPAIR-PORTLAND O		4.72		1.35	1.35												00332178
16	P1	WESTINGHOUSE EL PORTLAND OR		5.39															10089123
16	P1	WESTINGHOUSE ELEC RAINIER OR	4.00		4.00														00301612
16	P2	WESTINGHOUSE ELEC BROOMALL PA				.360					.360								00346721
16	P2	WESTINGHOUSE EL BROOMALL PA		2.10	15.0														00319368
16	P2	WESTINGHOUSE MIDDLETOWN PA				.674				.674									00345415
16	P2	WESTINGHOUSE-WILKS BR-PHILA PA		3.37	10.0														00320706
16	P2	WESTINGHOUSE-WESCO-PITTSBUR PA		2.70							6.74					6.74			00328936
16	P2	WESTINGHOUSE PHILADELPHIA PA		33.7	50.0	32.4	4.04		4.04	4.04					9.44		8.09	2.70	10089727
16	P2	WESTINGHOUSE EL WILKES BARRE P		3.37															00169641
16	P3	WESTINGHOUSE KNOXVILLE TN		.674															00284777
16	P3	WESTINGHOUSE EL MT PLEASANT TN	1.00	.674	1.00														00323136
16	P3	WESTINGHOUSE AMARILLO TX			1.00														00264202
16	P3	WESTINGHOUSE ELEC CLUTE TX				1.35									1.35				00353205
16	P3	WESTINGHOUSE EL DIBOLL TX				.060			.060										00343005
16	P3	WESTINGHOUSE-FT WRT-FT WORT TX				.674									.674				00316857
16	P3	WESTINGHOUSE HOUSTON TEXAS		33.1	14.6	31.0	8.8	2.0	1.3			4.0	2.0	.7			.7	11.5	00145262
16	P3	WESTINGHOUSE ELEC SUP LUFKN TX				.674											.674		00356913
16	P3	WESTINGHOUSE ELEC ROSENBERG TX		.674															00331325
16	P3	WESTINGHOUSE CORP SHELDON TX				1.35						1.35							00313920
16	P1	WESTINGHOUSE SALT LAKE CTY UT	1.00		1.00	1.35					.674						.674		10089573
16	P3	WESTINGHOUSE ELEC HAMPTON VA				.674							.674						00349542
16	P3	WESTINGHOUSE EL QUANTICO VA		.120															00326771
16	P3	WESTINGHOUSE ELEC SOUTH BO VA			40.0														00145335
16	P1	WESTINGHOUSE ELE SEATTLE WASH		2.70		17.5			8.76	4.04			.67				4.04		00206938
16	P1	WESTINGHOUSE-ANCHOR-SEATTLE WA				1.35			1.35										00343048
16	P3	WESTING ELEC KENOSHA WI				.674						.674							00347388
16	P3	WESTINGHOUSE ELEC TOMAHAWK WI				.360						.360							00347361
16	P2	WESTINGHOUSE FAIRMONT W V				.060								.060					10089913
16	P3	WESTINGHOUSE ELEC SUP GARY IN		.300															00335436
16	P2	WESTINGHOUSE EL HUNTINGTON WV		.180															00321486
16	P2	WESTINGHOUSE ELEC PURSGLOVE WV		1.35															00316997
16	P2	WESTINGHOUSE WEIRTON W VA		13.5															00323918
		PARENT CUST. TOT-WESTINGHOUSE EL	149	389	366	318	38.1	6.1	48.8	31.3	57.6	26.2	23.5	9.5	19.5	11.5	16.9	29.0	00047740
16	P1	.WESTINGHOUSE ELEC COULE DAM WA				.180							.180						00349232

WATER_PCB-00042788