

Hamburg, Germany
November 24, 1960

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Mr. J. J. Prey (2)
OM: W. Trelease

Subject: Medical Clearance - TML

Today, I met Dr. Herrmann, head of Esso Medical group for Germany. He is an impressive man who appears to be not over 40 years old. He attended the showing of our three training films and along with the others, was complimentary in his comments.

After the meeting he expressed the opinion that our care to present the TML medical story to authorities accurately and fairly in advance of distribution almost backfired in Germany and may actually have done so in Switzerland. He was called back to Bonn for further discussion with authorities who said, in substance, that there must be something worse about TML than meets the eye. Why else would an international team of consultants be sent half way around the world just to say that it can be handled safely by TML precautions? He satisfied them by saying that this was only the American custom of honesty and fairness that is practiced by Ethyl Corporation and other reliable American firms. They are not used to this type of international diplomacy so soon after experiences with others in the not too dim past.

Dr. Herrmann believes it may take Switzerland two years to decide that gasoline containing TML is safe. He believes that this caution results, in part at least, from the reasons stated above. He recommends that advice from our customers be obtained and studied before authorities of other countries are approached.

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