425

B1134-A DIRECT =2 ORGANIC DIVIS 4 FUNCTIO L FLUIDS FOR ( ) 1969 PAGE 160
01/27/70 PRODUCT/CUSTOMER SALES REPORT

-IN THOUSANDS OF POUNDS AND DOLLARS-

MG	SLS REP	NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES GOAL FOR CURR. YEAR	SALES CURR. Y-T-D.	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	CUST. I.D./ MAJR-GRD.-GP.
		INERTEEN 54201 CM																	1050-216-16
1637		WESTINGHOUSE ELEC NEW BURN NC				.600					.600								00197181
1637		WESTINGHOUSE CLEVELAND OHIO				17.0						1.20	8.40	2.40	2.57		2.40		10089441
1635		WESTINGHOUSE EL SUP PORTLND OR				.165					.165								00197025
1637		WESTINGHOUSE PITTS EAST PIT PA				.600										.600			00145246
1637		WESTINGHOUSE ELEC ELRAMA PA				1.80											1.80		00220736
1637		WESTINGHOUSE ERIE PENN				5.40											4.20	1.20	10089220
1637		WESTINGHOUSE GLASSPORT PENN				11.4			1.80		6.60				1.80		1.20		10089808
1637		WESTINGHOUSE LANCASTER PA				.220				.220									10089379
1637		WESTINGHOUSE PHILADELPHIA PA				23.4			2.4				1.8	19.2					10089727
1637		WESTINGHOUSE PITTSBURGH PA				6.17					.17				6.00				10089743
1637		WESTINGHOUSE SPRINGFIELD PA				.880					.550					.330			00196851
1637		WESTINGHOUSE SHARON PENN				1496				372			185	272	90	578			10089751
1637		WESTINGHOUSE EL WILKES BARRE P				3.60			3.60										00169641
1635		WESTINGHOUSE ELEC FT WORTH TX				13.8			3.60		6.60					3.60			00165131
1635		WESTINGHOUSE PITTS HOUSTON TX				14.4				4.80	3.60		6.00						00145262
1635		WESTINGHOUSE HOUSTON TEXAS				9.60						3.60						6.00	10089816
1635		WESTINGHOU ELE HORSE CANYON UT				1.20				1.20									00170941
1635		WESTINGHOUSE SALT LAKE CTY UT				6.60							6.60						10089573
1637		WESTINGHOUSE ALEXANDRIA VA				1.80								1.80					10089344
1637		WESTINGHOUSE EL RICHMOND VA				.600				.600									00179027
1637		WESTINGHOUSE ELEC S BOSTON VA				542			86	82		194	180						00159263
1635		WESTINGHOUSE ELE SEATTLE WASH				.600						.600							00206938
1534		WESTINGHOUSE JANESVILLE WISC				.600										.600			00217689
1637		WESTINGHOUSE ELEC KIMBERLY WI				.320									.320				00213934
1637		WESTNGHS ELEC SN F SOUTH BO VA				1232					185	90	91		289	195	96	287	00145335
		PARENT CUST. TOT-WESTINGHOUSE EL				3490		1	110	470	204	302	483	306	392	784	115	323	00047740
		TOTAL PRODUCT * * * * * * * LB				3503		1	110	470	204	315	483	306	392	784	115	323	1050-216-16
		* * * * * * * $$				470			15	64	28	41	66	43	51	104	16	43	
		PYRANOL 1492																	1050-135-16
1637		.GEN ELEC HUDSON FALLS NY		.250		.100		.100											10031931
		TOTAL PRODUCT * * * * * * * LB		.250		.100		.100											1050-135-16
		* * * * * * * $$		.051		.020		.020											
		TRANSFORM INERTEEN PPO																	1050-200-16
		.CLAIM ACCOUNT		1.09-															00156361
1635		.A B CHANCE CO WASHINGTON MO				27.0				6.74			6.74	6.74		6.74			00176621
1637		.ACME ELECTRIC CUBA NEW YORK				37.1			32.4							4.7			00164658

WATER_PCB-00042611