FILE NAME: Talc (TALC)

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EBS

Desert Minerals, Inc. - Carson
November 7, 1972

Fred . Richards

cc: P. A. Martinson
H. R. Keefe
H. Kranich
N. B. Scheffel
R. F. Bassett

TALC NATIONAL ACCOUNT CANDIDATES

Attached is a listing of suggested national accounts for servicing of DESERTALC® and CYCLONIZED® products. These are primarily multi-operational accounts having various combinations of executive offices, research facilities, and product facilities. Undoubtedly many are common to Celite products.

Your help would surely be welcome at all of these accounts --- and possibly others which we have overlooked. Let me know if you want to discuss this further.

Earl B. Smith, Sales Manager

Enclosure

EBS:jec

Pako Corporation

Pfizer Inc.

Phillips Petroleum

Procter & Gamble Company

F. H. Ross

Jos. Schlitz Brewery

Sears Roebuck & Co.

Shell Oil

Sherwin Williams Company

Southwest Chemicals & Plastics

Stauffer Chemical Company

Sunkist Growers (Lemon & Orange)

Texaco

Thompson-Hayward Chemical

Treck Photographic

Union Carbide Corporation

Upjohn Company

Van Waters & Rogers

NATIONAL ACCOUNTS -- Desert Minerals, Inc.

I. PAINT

—The Glidden-Durkee Company
Benjamin-Moore & Co.
—Celanese Coatings Company
—DeSoto Chemical Coatings, Inc.
—E. I. DuPont de Nemours & Co.
Grow Chemical Coatings Corporation
Inmont Corporation
N. L. Industries
—National Gypsum Company
O'Brien
—The Sherwin-Williams Co.

II. PAPER

American Can Company
Boise Cascade Corporation
—Crown Zellerbach Corporation
Georgia-Pacific Corporation
—Great Northern Paper Company / Nekoosa
Hammermill Paper Company
International Paper Co.
Kimberly-Clark Corp.
Mead Corp.
St Regis Paper Co.
U. S. Plywood-Champion Papers, Inc.
Westvaco Corp.
Weyerhaeuser Co.

CANADA
Abitibi Corp.
Canadian International Paper Co
Domtar Ltd

III. PLASTICS

—Amoco Chemical Company
Enjay
—Shell Chemical Company

(CONTINUED)

IV. RUBBER

Firestone
Goodrich
Goodyear
U. S. Rubber

V. OTHER

Avon
—Ford Motor Co.

EBS:jec

cc: P. A. Martinson
H. R. Keefe
H. Kranich
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