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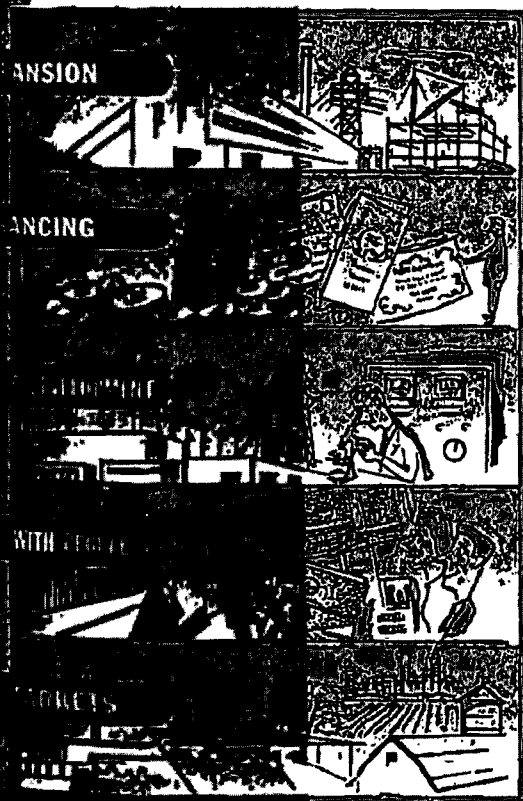
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in the achievement of management ob-

one of the first acts of management, follow-
 acceptance of the responsibility for safety, was
 an effective safety division. I would be
 I did not pay tribute to the outstanding
 by my associates in this division. No com-
 our size can achieve its safety objectives
 the persistent and intelligent aid of safety

do not want to overlook the significant con-
 made by the Accident Prevention Committee
 institute in conducting safety conferences; in
 ing information on methods and results; in
 training programs and materials; in recog-
 meritorious achievement; and in numerous
 ways. The concern for safety expressed through
 of this committee has been a major factor
 in reducing accident frequency in the electric indus-
 try from 14.02 in 1949 to 6.06 disabling injuries per
 man-hours in 1959.

Management Must Decide

I am trying to say at this point is that in-
 accidents will never be eliminated, nor further
 in frequency to any substantial degree,
 and until management first decides that they
 be eliminated, and then makes its decision known
 just to the safety supervisor or safety engineer,
 the entire line organization, including all of
 company's employees.

Responsibility for safety cannot be delegated
 to a staff department. It is part of the job of every
 every department head, every foreman or
 head, every individual worker, to prevent or
 accidents. Unless that fact is clearly impressed
 and kept fresh in the mind of everyone, we shall
 overcome the devastating waste of human and
 financial resources which is the end product of acci-
 dents. And it is useless to talk about improved tech-
 nology, better tools, or any of the other paraphernalia
 of a modern safety program.

One would have to search pretty hard to find an
 intelligent management which did not admit to its
 responsibility for safety. In this enlightened era,
 for safety is like being *against* sin. Both stances
 are among the required marks of respectability.

When I look at a chart which tells me that
 in the year 1959 there were still 6.47 disabling in-
 juries for every million man-hours worked in Amer-
 ican industry, and when I see that the accident
 frequency rate in my own industry was not much
 better than the average for all industry, being 6.06
 for electric utilities, I cannot help but wonder if there
 aren't too many managements who are giving only
 lip service to this particular responsibility.

There is a familiar story about a preacher who
 regularly lectures the faithful on the evils of non-
 attendance, never reaching the ones who are guilty
 of skipping church. Lest it be concluded that I am
 making a similar mistake, let me point out that, while
 there are many companies in the electric industry

with truly outstanding records, there are even more
 with very poor records, indeed.

Among the 180 companies reporting their 1959 ac-
 cident experience to EEI, 52 reported a frequency
 above the industry average. Thirty-three of these
 were more than 50 percent above the industry aver-
 age, 17 were more than double the industry average,
 and five had the dubious distinction of reporting acci-
 dent frequencies from five to nine times the industry
 average. These remarks, however, are not addressed
 solely to companies with accident frequencies above
 the industry average. Among the companies with
 better than average performance, there is need for
 plenty of improvement before the electric industry
 can take its place among the exemplars of industrial
 safety, as an industry so deeply imbued with a public
 conscience certainly should do.

Perhaps too many managements in our industry
 are trying to delegate to staff departments a responsi-
 bility which properly belongs with themselves and
 with the line organization.

Or perhaps the fault lies in the measure by which
 management establishes its safety objective. With the
 record of the past confronting us, it is not unnatural
 for management to assume that a certain number of
 accidents is inevitable. Let me confess, in preparing
 these remarks, I caught myself thinking of a phrase
 —"tolerable level of accident frequency."

There is no such thing as a tolerable level of acci-
 dent frequency, unless it be zero. In preparing an
 earnings estimate or a balance sheet, the accountants
 may insist upon a contingency provision for the cost
 of injuries and damages, but management makes a
 mistake when it budgets a given number of accidents.

Those of you who are baseball fans know that Hank
 Aaron of the Milwaukee Braves led both major
 leagues with a batting average of .355 last year.
 Based upon that record, each time he goes to bat this
 year the odds are nearly two to one against his hit-
 ting safely. But does he budget a given number of
 strike-outs or pop-ups? I don't know the answer; but
 I dare say that the best hitter in baseball intends to
 hit safely every time he steps up to the plate.

Again referring to the 180 companies reporting to
 EEI last year, I find 17 which reported no disabling
 injuries and five others which reported less than one
 accident per million man-hours worked. Do the man-
 agements of these companies budget a given number
 of accidents each year? I do know the answer to that.
 And I suspect we all know it.

One Right Objective

The plain fact is that in discharging its responsi-
 bility for safety there is only one right objective for
 management to set, and that is the complete elimina-
 tion of accidents.

True, this objective may never be attained—just as
 no baseball player will ever hit safely every time he
 goes to bat—but any lesser objective, set as a mark
 of achievement, will tend to breed accidents rather
 than prevent them.

That is not merely a rhetorical statement. It is
 made after much thought, even soul-searching, on my

part. It is made in the face of a rather sobering experience I suffered last year. In the first 10 months of 1959, our company had incurred only three disabling injuries. About the first of November, I agreed to appear on this program. There followed immediately a series of accidents, totaling five in the next two months. I assure you, there was no letdown in our efforts to promote safety. One could almost say that those accidents just happened. If I were inclined toward superstition, I might conclude that it is a grave mistake to talk, or agree to talk, about safety. Certainly, I have had to ask myself, again and again, does it really make sense to strive for the complete elimination of accidents? But the answer is always "yes." It is the only objective which does make sense. Once we accept the proposition that accidents—some accidents—are inevitable, the war against them is already lost.

Safety Will Pay Dividends

I have been told by some of my friends in industry that to set as a goal the complete elimination of accidents would be to impose intolerable cost burdens on their operations. I don't believe it. True, if safety becomes an obsession, to the point where no worker is permitted to do his job without the constant surveillance of another person whose sole duty it is to watch the worker to make sure he doesn't put his hand or foot in the wrong place, and if another person is assigned to keep his eye on the watcher to be sure he stays awake, the cost burden would become intolerable. And, human nature being what it is, I suspect that the number of accidents would increase. But, if safety is taught and practiced as a matter of common sense, as a way of life, even though it may require watchers on certain hazardous jobs, it will not add to the over-all burden of costs but will pay dividends instead.

It may be that too many managements use a false standard in measuring the costs of a safety program. It is a mistake to think that the economic value of an effective safety program can be measured by weighing the cost of tools and equipment, and the man-hours spent on training and supervision, against a possible reduction in the amount of insurance premiums or accident awards. I need hardly explain that there are other values, harder to measure but far more important, than the cost of insurance. Some of them, such as the avoidance of lost time by entire crews or even whole departments when accidents occur, are economic values. And some of them, such as the pain and hardship which accidents bring to individual workers and their families, are human values. The day has passed when management can afford to ignore any of these values, for the economic and the human are inseparable.

"Safe Place Is a Good Place to Work"

"A safe place to work is a good place to work" is another way of saying that safety, encouraged by management and achieved through the common sense application of sound techniques, is a vital factor in

developing the kind of human relations within a company which are prerequisite to cooperativeness and a high level of productivity.

Lest these remarks may be passed off as a sermon couched in terms too abstract to be helpful, here is a set of specific suggestions as to how a management which recognizes its responsibility for safety can effectively discharge it. I endorse these suggestions, cannot claim their authorship. They were developed by the members of EEI's Accident Prevention Committee at a meeting two years ago, at which the subject for discussion was "What I Would Like Top Management Do About Safety." Here is what they would like top management to do:

- Attend and participate in employee safety activities, such as meetings, inspections, award presentation ceremonies, investigations, evaluations and analyses.
- Establish and maintain an active safety program.
- Include safety performance in evaluating individual performance.
- Support reasonable disciplinary action for failure to follow established safe practices.
- Hold every level of supervision accountable for safety.
- Provide for effective training.
- Provide an adequate, competent safety staff.
- Place the same emphasis on accident prevention as on production.
- Demonstrate that safety is an integral part of operations.
- Direct engineering and operating personnel to consult safety representatives on safety of design.
- Appoint a joint safety and operating committee to establish uniform accident prevention rules and procedures for all companies.

If top management throughout the electric industry will sincerely accept its responsibility for safety and diligently follow the suggestions of our Accident Prevention Committee, I daresay the day will not be long in coming when we can point with pride to truly commendable performance, one worthy of the great industry of ours.

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product of a society which is dependent upon individual initiative and judgment. The manufacturer cannot determine either himself or from governmental direction what he should produce. He must anticipate—and anticipate at his peril—what the individual consumer in our society will want.

Self-reliance, initiative, and innovation thus become an integral part of our economic society. All of this contributes to a progressive stream of growth and expansion and of an improving standard of living. It meets that test of good government as stated by Goethe, who, after asking "what government is the best?" answered "that which teaches us to govern ourselves." They all continue to produce a climate that can never exist under statism, when the government chooses what the manufacturer can produce and limits what the consumer can buy. There the choice is the government's and not the individual's. This assumption of supreme responsibility by government over the individual and his wants atrophies individual initiative. It creates blind and supine submissiveness

that is hostile to progress. It leads to that result templated by Thomas Jefferson when he wrote: "we directed from Washington when to sow and to reap, we should soon want bread." I may add sometimes it appears we are approaching danger near this condition.

Some modern economists criticize all this freedom and right of individual choice because they call that "Madison Avenue," a term used derisively to describe our advertising art, misleads and diverts consumer demands. Perhaps there is some merit in this. But it overlooks that this is a small price to pay for the liberty that is ours. If we are to have freedom, it must include the right occasionally to be a fool. And especially is this true when our foolishness doesn't hurt anyone else.

Walter Bagehot, the famous English editor and political thinker, put this point bluntly:

"I fear you will laugh when I tell you what I receive to be about the most essential quality for a

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Safety— a Management Responsibility

By H. H. Wolfe
President, Edison Electric Institute



SAFETY is a subject close to my heart, but not closer, I am glad to observe, than it is to the hearts of those who direct the affairs of the Edison Electric Institute. The very fact that it has been included as a topic on the Convention schedule is an indication of the high degree of importance attached to it by the leaders of our industry. Usually the subject of safety is relegated to the committee room or, at best, to the sectional conference. I am impressed by the fact that this is the second time in four years it has been discussed at EEI's Annual Convention.

Thirty years ago—in 1930—312 employees of the Baltimore Gas and Electric Co. suffered disabling injuries resulting from accidents on the job. We defined a disabling injury then as we do now: any accident which results in death, or permanent disability, of whatever magnitude, or which involves the loss of eight or more consecutive hours from work. In 1959,

with many more employees on the payroll, had the accident frequency rate been the same as in 1930, 460 of our employees would have suffered such injuries. Instead, the number of disabling injuries was eight.

What caused this rather phenomenal reduction in accident frequency over a period of just three decades?

The short answer is simply this: management recognized that it had a responsibility for the safety of our company's employees and decided to discharge that responsibility.

I do not wish to minimize the importance of the work done by our Safety Division in developing safety manuals; in organizing cooperative and competitive safety programs; in suggesting improved methods and better tools; in helping to determine the cause and cure for each accident immediately after its occurrence; in publicizing the importance and the required sites of safety; and in otherwise assisting, in count-

An address before the Twenty-Eighth Annual Convention of the Edison Electric Institute, Atlantic City, N. J., June 8, 1960.