

Betty Contract

DATE July 9, 1974

FOR All Whittaker Agents

WHITTAKER, CLARK & DANIELS, INC.

ATT: _____

SUBJ: Commissions - Direct Shipments

INTER - OFFICE CORRESPONDENCE

Confirming our discussions and telephone conversations, it is necessary for us to make some adjustment in the commission scale on direct from plant carload and truckload shipments. The commissions will be as follows, effective July 1, 1974:

Montana Talc	3%
Pioneer Talc	5%
Georgia Talc	5%
Canada Talc	5%
Alpine Talc	5%
North Carolina Talc, #2450	2%

Our Purified CTFA Titanium, when shipped from South Plainfield, now receives a 5% commission. This is a substantial increase from the past basis. The Georgia talc has increased from the past 2½%. We advised some of you that the #5 Canada Talc would receive a 3% commission, but there has been a change in the price structure and we were able to increase this commission for you as well.

From time to time, these commissions will be subject to varying amounts. They will be reviewed periodically.

If you have any questions regarding this new commission structure, please contact me.

[Signature]
John Woodruff

JCW/aam
cc/Mr. J. H. Bennett
Mr. G. J. Dippold
Mr. C. U. Driscoll
Mr. F. F. Roesch

PLAINTIFF'S
EXHIBIT
WCD-264