

THE GEON COMPANY

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Cleveland, Ohio 44131
216-447-6000

September 8, 1993

Mr. Hasmukh C. Shah, Ph. D
Manager, Vinyl Chloride Panel
Chemical Manufacturers Association
2501 M Street, NW
Washington, DC 20037

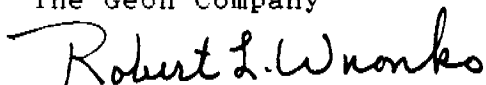
Dear Dr. Shah:

In my August 6th letter to you I discussed some of the changes that occurred this past year at BF Goodrich and the spin off of the Geon Vinyl Division to form The Geon Company. As a leading North American producer of polyvinyl chloride (PVC) resins and compounds, I'am pleased to inform you that I was elected to represent The Geon Company on the VCNet panel. I look forward in working with you and the other distinguish members associated with VCNet. I will be present at you next meeting in Baton Rouge Louisiana on October 1, sponsored by Formosa.

The Geon Company is preparing its budgets for 1994. As with most chemical companies we were asked to reduce our cost where ever possible (especially since we are a new company). As I reviewed my VCNet file I notice a letter you wrote on November 16, 1992 telling the panel members that, Record of Meeting, the budget for 1993 is more than 20% below the 1992 budget. Do you anticipate another decrease for 1994? We would appreciate your response prior to the Baton Rouge meeting on this subject. I can be reached at 216/447-6123.

Sincerely,

The Geon Company



Robert L. Wronko
Manager, Transportation Regulatory Services

CC: Ed Beeler
Ronnie Vaught
File: VCNet94

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