Monsanto

FROM (NAME & LOCATION): A. J. KOENIG - B2SK

DATE : July 17, 1975

SUBJECT : PCB THERMINOL INCINERATION

REFERENCE :

CC: H. S. Bergen
J. R. Savage

TO : A. E. Leisy--1740

Art, this confirms our agreement to assign all pounds incinerated out of your department to PCB therminols in an attempt to wipe out this old inventory. According to the plant records we have 2238M pounds of material and approximately $150M to apply to the incineration expense, which amounts to 6.7¢/pound. There will not be any additional funding. Excess costs will show up as a manufacturing variance.

In reality you will pick up a gain variance because customer returns are bringing you only 5¢ and Montars and "Car Washings" represent all cost.

Following is status as we can best determine:

Specialty Products
1st 6 Months 1975
Incineration Expense

	M lbs	$M	7/1/75 Inventory
Disaster a/c PCB's	264	69	2238
Customer Dielectrics	264	69	1026
Montars	214	56	56
Car Washings, etc.	97	26	--
All Other	347	92	190
	1186	312	3510

Regards.

jkm

A. J. Koenig

DSW 337883

IN - 10 REV. 1/72

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