

SCHEDULE 1
GRADE SPECIFICATIONS
COST AND SELLING PRICES AS OF MARCH 31, 1942

TRADE NAME: Efesco
 CATEGORY: Semi Gloss Interior
 COLOR: White
 NUMBER:
 QUALITY: First

	LB.	YIELD IN GALS.	UNIT COST	TOTAL COST
PIGMENT:				
Titanated Lithopone	320	9.1	.0590	18.88
Lithopone	680	19	.0430	29.24

VEHICLE:				
Bodied Linseed	224	28	1.21	33.88
33 - 40 Var	266	36	.8460	30.456
Mineral Spirits	188.5	29	.1239	3.593
2109	7	1	.84	.84
Co Nuodex	12 oz		.3125	.234
CALCULATED YIELD	1685.5	122.1		117.123
MANUFACTURING LOSS 2-1/2%		3.05		
ACTUAL YIELD		119.05		

COST ANALYSIS:

Material Cost Per Gallon or Pound	.98
Direct Labor Cost Per Gallon, or Pound	.06
Factory Overhead Per Gallon, or Pound	.12
Milk Cost Per Gallon, or Pound	1.16
Complete Package Cost Per Gallon, or Pound	.18
Factory Cost in Package Per Gallon, or Pound	1.34

PRICES

Show the highest net unit price which was charged or which would have been charged in March 1942, to each of the following types of buyers or transferees:

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| (A) To a Company owned or controlled outlet | 2.43 |
| (B) To an Independent Wholesaler | |
| (C) By Company owned or controlled outlet to Retail Customer | 3.60 |
| (D) To an Independent Retailer (Dealer) | 2.43 |
| (E) To Other (Specify) Painters & Maintenance | 3.15 |

N 5070