

THE BASCOCK & WILCOX COMPANY

To MR. C. J. ODELL, PRICING DIVISION, NEW YORK.
 From J. E. L. MacADAM, ASST. TO PUR. AGENT, BARBERTON.
 Cust. THE OHIO EDISON COMPANY, NILES, OHIO.
 Subj. INSULATING MATERIALS
INSULATION - APPLYING



File No. ACC-9198 RB-139
 or Ref. ACC-9198 RB-139-A

Date March 24, 1953.

This letter is cover one customer and one subject only.

The contracts for insulation on this job were placed February 20, 1953, with Ehret Magnesia Manufacturing Company, Inc., The Asbestos Service Company, Approved Contractors, Youngstown, Ohio. The contract for material was placed at a price of \$59,570.00 and the contract for labor at \$36,535.00, making a total net sum of \$96,105.00, for two boilers, material furnished, delivered and applied.

Identical inquiries were sent to various vendors and all quotations received were in accordance with our specifications. The quotations were as follow:

Ehret Magnesia Manufacturing Company	\$ 96,105.00
Armstrong Cork Co. (Keasbey & Mattison) ..	97,150.00
Johns-Manville Sales Corporation	103,116.00
Mundet Cork Company	124,009.00
Philip Carey Manufacturing Company	130,003.24
Eagle-Fischer Sales Company	162,740.00

The allowance figure indicated on outside purchase sheet, dated September 26, 1950, is \$94,000.00, delivered and applied.

The last increase in material price was effective December 13, 1950.

We quote from The Asbestos Service Company's quotation of January 9, 1953:

"On price on materials and labor is based on today's material prices and labor rates. Any increase or decrease in these prices would have to be added to or deducted from the above prices, but without any overhead or profit.

"Today's labor rate for mechanics is \$2.81 per hour. Our wage agreement expires May 1, 1953.

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FROM THE BABCOCK & WILCOX CO., BARBERTON, OHIO

C.J. Odell

RB-139

3-24-53.

"If this work had been executed on bid on August 2, 1950, our price would have been as follows:

Material	\$33,708.00
Labor	<u>59,570.00</u>
Total	\$93,278.00 "

All other quotations carried standard escalation clauses, except Armstrong Cork Company's, which did not mention escalation.

CAB:SAW

CC:W.T. McCullough, Jr.
A.E. Raynor
P.H. Forbes
Gen. File

