

SALES SUMMARY

ORGANIC #2	#1 SALESMEN'S SALES BY CUSTOMER		#2 PRODUCT SALES BY CUSTOMER		#3 DISTRICT PRODUCT SALES BY CUSTOMER		#4 CUSTOMER SALES BY PRODUCTS		MONTH	YEAR	PAGE NO.
	A. GENERAL DISTRICT	C. RUBBER ACCOUNTS	A. TOTAL ORGANIC SALES	B. RUBBER ACCOUNTS ONLY	A. GENERAL DISTRICT	C. RUBBER ACCOUNTS	A. ALL ORGANIC ACCOUNTS	B. AGRICULTURAL CHEMICAL ACCOUNTS ONLY	DEC.	1966	173
	B. AGRICULTURAL CHEMICAL DISTRICT		B. RUBBER ACCOUNTS ONLY		B. AGRICULTURAL CHEMICAL DISTRICTS		C. RUBBER ACCOUNTS ONLY				
					SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR		
					POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS	
04 1040 280 AROCLOR DIST 1254							60	21			
10 10 A 748683	UNION CARBIDE CORP						3,600	695	600	116	
10 16 A 752950	UNITED LACQUER MFG C						660	137	60	25	
23 02 J 753448	UNITED PAINT CO								60	19	
07 04 J 753825	UNITED SHOE MACHINER										
06 09 J 754405	CHIEF TRAFFIC SERVICES S						60	21			
03 72 A 756183	U S GYPSUM NEW YORK						300	103			
03 72 A 756185	U S GYPSUM CHGO ILL				180	62	1,320	364			
23 08 A 756316	U S PAINT LACQUER & CHEM						1,200	231	600	116	
03 08 A 756608	U S RBR HISHAWAKA IND						120	41			
23 08 J 757950	UNIVERSEAL CORPORATION								60	21	
03 03 J 760928	VALSPAR LYONS ILL								600	130	
10 88 J 765085	VICTOR BALATA TEXTILE						600	104			
11 01 J 765150	VICTOR CHEM WKS DIV								120	47	
16 01 A 781150	THE WATSON STANDARD								60	21	
29 05 G 789772	WESTERN COATINGS MFG CO						60	21			
29 04 A 791530	WESTERN SOLVENTS & CHEM		80		21,360	3,501	29,840	48,591	80,100	13,592	
15 02 A 792650	GEO D WETHERIL MERCHANTSV						120	41			
23 08 J 800329	WILKO PAINT INC						600	116	600	116	
03 07 A 807444	WIS SOLVENTS & CHEM CORP		150		6,000	1,012	19,840	32,945	169,800	28,635	
03 08 A 807521	H E WISDOM & SONS INC						3,600	696	3,000	620	
29 04 A 809717	WOLVERINE SOLV & CHEM		10				19,320	3,280	9,120	1,557	
23 08 J 814191	WALTER WURDACK INC								120	41	
29 04 G 814269	WYANDOTTE PAINT CO MGRS						60	18			
27 06 A 816154	YENKIN MAJESTIC PT CORP						180	62			
06 21 J 827140	CLAIM ACCOUNT							101			
06 21 J 828090	CLAIM ACCOUNT									34	
06 21 J 828378	CLAIM ACCOUNT							332			
06 21 J 828558	CLAIM ACCOUNT									371	
06 21 J 828808	SOUTHERN PACIFIC CO									45	
06 21 J 829999					1,200		1,200				
POTENTIAL	4110		PRODUCT GRADE TOTAL		243,480	43,421	5,051,730	882,332	4,477,375	805,046	
* 04 1040 282	AROCLOR 1254 10% TOL										
07 01 A 023270	AM MIN SPIRIT PROV R I								12,000	2,077	
POTENTIAL			PRODUCT GRADE TOTAL						12,000	2,077	
* 04 1040 286	AROCLOR 1254 10% XYL										
28 02 A 579850	PIERCE & STEVENS		170				148,400	26,098	150,600	27,048	
POTENTIAL	170		PRODUCT GRADE TOTAL				148,400	26,098	150,600	27,048	