FORM NO. 774-0

SALES S''MMARY

DIRECT 2

#1 SALESMEN'S SALES BY CUSTOMER — A. GENERAL DISTRICT, B. AGRICULTURAL CHEMICAL DISTRICT, C. RUBBER ACCOUNTS, D. PLASTICS DIVISION

#2 PRODUCT SALES BY CUSTOMER — A. TOTAL ORGANIC SALES, B. RUBBER ACCOUNTS ONLY

#3 DISTRICT PRODUCT SALES BY CUSTOMER — A. GENERAL DISTRICT, B. AGRICULTURAL CHEMICAL DISTRICTS, C. RUBBER ACCOUNTS, D. PLASTICS DIVISION

#4 CUSTOMER SALES BY PRODUCTS — A. ALL ORGANIC ACCOUNTS, B. AGRICULTURAL CHEMICAL ACCOUNTS ONLY, C. RUBBER ACCOUNTS ONLY

MONTH: DEC | YEAR: 1963 | PAGE NO.: 611

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				SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
				POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
06 09 J 755437	756TH RADAR SQUADRON							240	94
06 09 J 755480	COPRS OF ENGINEERS GR CITY							60	17
06 09 J 755497	CHIEF FISCAL DIVISION							60	17
16 01 A 756865	U S STEEL GARY IND					2,022	375		
16 01 G 756868	U S STEEL PITTSBURGH PA			1,348	250	2,022	375		
16 06 A 758345	R E UPTEGRAFF MFG CO			46,200	6,944	148,400	22,305	206,800	31,082
41 01 J 758598	UTAH IDAHO SUGAR CO							180	51
15 04 A 766445	VIRGINIA CAROLINA							674	141
43 05 G 783500	WEDCO INCORPORATED					1,320	377		
11 01 J 790252	WSTRN ELEC WNSTN SALEM NC					1,348	250		
28 02 G 792223	WESTINGHOUSE ELEC SUP					8,088	1,499		
11 06 G 792224	WESTINGHOUSE ELEC SUPPLY					1,034	193		
29 06 G 792225	WESTINGHOUSE ELEC SUP DET					674	144		
10 05 J 792226	WESTINGHOUSE ELEC SUP ALB							360	82
08 03 J 792227	WESTINGHOUSE E SUP B ROUGE							674	143
07 05 J 792228	WESTINGHOUSE ELEC AUGUSTA							674	125
15 05 J 792229	WESTNGHSE ELEC SPRNGFLD PA					4,044	881	300	106
07 05 J 792230	WESTINGHOUSE SUP WORCESTER							1,348	250
03 06 J 792232	WESTINGHOUSE ELECTRIC SUP					120	39	260	80
07 05 A 792233	WESTINGHOUSE E SUP PLT MA								
28 04 G 792236	WESTINGHOUSE ELEC SUP ROCH					180	51		
08 06 G 792241	WEST ELEC HOUSTON TEX			490	121	490	121		
11 06 J 792242	WESTINGHOUSE ELEC DAVNPRT							1,154	270
15 05 A 792244	WESTNGHSE ELEC SUP WASH DC								
10 05 G 792245	WESTINGHOUSE ELEC SUP N Y			4,109	775	4,109	775		
08 06 G 792247	WEST ELEC NEW ORLENAS LA			2,696	534	2,696	534		
03 06 J 792248	WESTINGHOUSE E SUP WATERLO							360	69
10 05 G 792249	WESTINGHOUSE ELEC SUP					360	82		
11 06 G 792263	WESTINGHOUSE ELEC SUP COL					65	19		
15 05 G 792264	WESTINGHOUSE E PITTS PA					10,110	1,963		
41 05 A 792266	WESTINGHOUSE ELEC SEATTLE							6,246	1,165
08 06 J 792270	WESTINGHOUSE BATON ROUGE					390	117	3,370	624
08 04 J 792273	WESTINGHOUSE ELEC FT WORTH							6,980	1,325
10 05 A 792274	WESTINGHOUSE ELEC HILLSIDE					674	150	1,348	250
27 09 J 792275	WESTINGHOUSE ELEC CINCINN					3,102	603	8,568	1,638
28 06 J 792277	WESTINGHOUSE ELEC CLEVELND							360	80
27 09 J 792278	WESTINGHOUSE ELEC INDIANAP						18-	2,022	437
10 05 J 792279	WSTNHSE ELEC WLKS BARRE PA							674	145
29 06 G 792280	WESTINGHOUSE ELEC DETROIT					3,670	711		
07 05 G 792281	WESTINGHOUSE ELEC BOSTON					8,153	1,517	12,358	2,332
11 06 A 792283	WESTINGHOUSE ELEC BALDWIN			674	125	1,348	250	13,480	2,518

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