

WHITE LEAD PROMOTION PROGRAM

## LEAD INDUSTRIES ASSOCIATION

Graybar Building, 420 Lexington Avenue  
New York, N. Y.

January 23, 1943

Bulletin No. 42

Subject: Survey of Paint-  
ing Practices of Munic-  
ipalities, Counties and  
States and Miscellaneous  
Institutions.

To Members Supporting the White  
Lead Promotion Program:

Enclosed please find a summary of the visits our field representative, Mr. Belden B. Brown, has made in his interviews with city, county and state officials on paint since those reported in Bulletin No. 40 dated October 2, 1941. In addition, we are also attaching a summary of the visits Mr. Brown made in his interviews with miscellaneous institutions.

Very truly yours,

*J. E. Dornier*  
Secretary.



Report of DelCon B. Brown

SURVEY OF PAINTING PRACTICES OF  
MUNICIPALITIES, COUNTIES AND STATES

NEW JERSEY

| Place, Date<br>and Person<br>Interviewed                                                                  | Buy<br>on<br>Spec. | Paint Now Used |          |          | Remarks                                                                                   |
|-----------------------------------------------------------------------------------------------------------|--------------------|----------------|----------|----------|-------------------------------------------------------------------------------------------|
|                                                                                                           |                    | Ext.           | Int.     | Steel    |                                                                                           |
| <u>Atlantic City</u><br>Mr. Alfred C. Patterson<br>City Purchasing Agent<br>City Hall<br>October 17, 1941 | No                 | WL<br>MP       | WL<br>MP | WL<br>MP | Majority of work by contract,<br>no paint specified and con-<br>tractor held responsible. |

NEW YORK

|                                                                                                                                                                          |     |    |    |    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|----|----|----|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <u>New York (State)</u><br>Mr. George H. Frohm<br>Ass't. Director<br>Div. of Standards &<br>Purchase<br>State Capitol, Albany<br>December 18 and 23, 1941<br>(follow-up) | Yes | -  | -  | -  | Mr. Brown was on the point of<br>changing the "Specification<br>for Mixed Concrete and Cement<br>Paint - Flat Finish" from a<br>maximum of 70% WL to a maxi-<br>mum of 40% WL. At our sugges-<br>tion he withheld the change<br>and indicated that he would<br>adopt our slightly revised<br>specification for the above.<br>This suggested specification<br>keeps WL at the same percent-<br>age (60-70%). Also suggested<br>the use of a pure WL specifi-<br>cation for the above as an<br>alternate. It is not known<br>at present whether this sug-<br>gestion will be adopted. |
| Mr. James J. Welch<br>Business Manager<br>Albany Schools Adm. Bldg.<br>Albany<br>December 23, 1941<br>(follow-up)                                                        | No  | -  | -  | -  | Same set-up only more now by<br>contract with no paint speci-<br>fied. Contractor responsible.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| Mr. J. W. Sussan<br>(Chief Spec. Writer)<br>Div. of Architecture<br>Dept. of Public Works<br>State Office Bldg.<br>Albany<br>December 18, 1941<br>(follow-up)            | Yes | WL | WL | XL | WL & XL still in the favor-<br>able position here as noted<br>in report, Oct., 1940. Re-<br>cently have been testing a<br>flaked metallic lead paint<br>for radiators with fair<br>success.                                                                                                                                                                                                                                                                                                                                                                                         |

Report of Selden B. Brown.

NEW YORK  
(continued)

| Place, Date<br>and Person<br>Interviewed                                                                                           | Buy<br>on |      | Paint Now Used |       | Remarks                                                                                                                                                                                                                                            |
|------------------------------------------------------------------------------------------------------------------------------------|-----------|------|----------------|-------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                                                                                                                                    | Spec.     | Ext. | Int.           | Steel |                                                                                                                                                                                                                                                    |
| <u>Auburn</u><br>Mr. Clarence E. May<br>Custodian of Bldgs.<br>Board of Education<br>City Hall<br>December 18, 1941<br>(follow-up) | No        | WL   | WL             | -     | Mr. May replaces Mr. Hall<br>who died recently. The use<br>of WL as a standard policy<br>still remains unchanged with<br>little likelihood that they<br>will be influenced against it.                                                             |
| <u>Binghamton</u><br>Mr. Lambert, P.A.<br>City Hall<br>December 10, 1941                                                           | -         | -    | -              | -     | The purchasing dept. here<br>has a high degree of control<br>over type of paint bought for<br>the various depts. However,<br>Mr. Lambert's policies will<br>be of little further avail<br>as he is out January 1 on a<br>change of administration. |
| Mr. C. W. Morse<br>Supt. of School Bldgs.<br>94 Oak St.<br>December 10, 1941                                                       | No        | MP   | MP             | -     | An ex-WL man who has been<br>converted to MP by contin-<br>uous pressure by MP salesman<br>and lack of modern informa-<br>tion about WL. Our presenta-<br>tion has helped to reestab-<br>lish WL in the picture.                                   |
| Mr. J. R. Knibler<br>S. Dept. of Education<br>December 10, 1941                                                                    | -         | -    | -              | -     | Mr. Knibler is one of<br>Mr. Morse's assistants who<br>joined the conversion and<br>asked some questions about<br>WL peeling on his home<br>(vapor condensation)                                                                                   |
| <u>Elmira</u><br>Mr. Charles S. Sterling<br>Supt. of Bldgs.<br>December 11, 1941                                                   | No        | -    | -              | EL    | Our talk centered mainly<br>around bridge painting be-<br>cause there is a bridge job<br>coming up next Spring and<br>his building painting is<br>very minor. EL will be<br>used on bridge and possibly<br>finish coats of WL.                     |
| Mr. Edgar L. Seefield<br>Maintenance Foreman<br>Board of Education<br>717 Lake St.<br>December 11, 1941                            | No        | MP   | MP             | -     | Will be interested in WL if<br>it actually proves to be<br>cheaper in cost than MP.<br>Many MP salesman see him but<br>never any EL salesman.                                                                                                      |

-3-  
NEW YORK  
(continued)

Report of Belden B. Brown.

| Place, Date<br>and Person<br>Interviewed                                                                      | Buy<br>on<br>Spec. | Paint Now Used |          |          | Remarks                                                                                                                                                                                                              |
|---------------------------------------------------------------------------------------------------------------|--------------------|----------------|----------|----------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                                                                                                               |                    | Ext.           | Int.     | Steel    |                                                                                                                                                                                                                      |
| <u>Schenectady</u>                                                                                            |                    |                |          |          |                                                                                                                                                                                                                      |
| Mr. L. C. Purdy<br>City Engineer<br>City Hall<br>December 17, 1941<br>(follow-up)                             | Yes                | WL             | WL<br>MP | -        | The painting policy of using WL for everything but the finish coat on interior walls remains unchanged. Expect little painting this coming year.                                                                     |
| Mr. T. W. Townsend<br>Business Manager<br>Board of Education<br>Union St.<br>December 17, 1941<br>(follow-up) | Yes                | WL<br>RL       | WL<br>MP |          | All WL. No change in policy and well satisfied with results.                                                                                                                                                         |
| <u>Syracuse</u>                                                                                               |                    |                |          |          |                                                                                                                                                                                                                      |
| Mr. J. P. Listman<br>Divisional Engineer<br>City Hall<br>December 18, 1941<br>(follow-up)                     | Yes                | WL             | WL       | RL       | All city buildings including schools are under the control of Mr. Listman who continues to specify WL for all work, exteriors and interiors.                                                                         |
| <u>Utica</u>                                                                                                  |                    |                |          |          |                                                                                                                                                                                                                      |
| Mr. G. F. Hodges, Comm.<br>Dept. of Public Works<br>City Hall<br>December 17, 1941<br>(follow-up)             | No                 | -              | -        | -        | The situation here is virtually the same as on the last call, April, 1940. Practically no paint other than Traffic's paint is bought. Large jobs are contracted with no specifications. Contractor held responsible. |
| Mr. Joseph Shaw<br>City Engineer<br>City Hall<br>December 17, 1941<br>(follow-up)                             | No                 | -              | -        | RL<br>WL | Still has several small bridges unpainted as noted in report here of April, 1940. Few places RL-WL instead of RL-ALUMINUM original spec. and will look to LIA for spec May be painted in Spring.                     |
| Mr. John C. Dillon<br>Supt. of Bldgs. & Grds.<br>Board of Education<br>December 17, 1941<br>(follow-up)       | Yes                | WL             | WL       | -        | A strong supporter of WL for all work as noted before, April, 1940                                                                                                                                                   |

## PENNSYLVANIA

Report of Belden B. Brown.

| Place, Date<br>and Person<br>Interviewed                                                                                   | Day<br>on<br>Spec. | Paint Now Used       |          |       | Remarks                                                                                                                                                                                                                                             |
|----------------------------------------------------------------------------------------------------------------------------|--------------------|----------------------|----------|-------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                                                                                                                            |                    | Ext.                 | Int.     | Steel |                                                                                                                                                                                                                                                     |
| <u>Allentown</u>                                                                                                           |                    |                      |          |       |                                                                                                                                                                                                                                                     |
| Mr. Earl Mackey<br>City Engineer<br>City Hall<br>December 8, 1941<br>(follow-up)                                           | No                 | -                    | -        | -     | Paint needs are very small now. He has our literature and specs. and is favorable to WL if and when he has to use paint.                                                                                                                            |
| Mr. George O. Stump<br>Supt. of Bldgs.<br>Allentown School Adm. Bldg.<br>31 South Penn.<br>December 8, 1941<br>(follow-up) | No                 | Mainly MP<br>Some WL | MP       | -     | Mr. Stump claims that they are practically forced to write specs. that favor the local paint factory, Allentown Paint Co. WL used on under 3500 work (exteriors) done by own maintenance crew. A slight improvement over previous call, Jan., 1940. |
| <u>Bethlehem</u>                                                                                                           |                    |                      |          |       |                                                                                                                                                                                                                                                     |
| Mr. A. Lear, Director<br>Dept. of Parks & Public Property<br>City Hall<br>December 8, 1941<br>(follow-up)                  | No                 | WL                   | -        | -     | Was sold on MP before our call in Jan., 1940. Now relies on WL for small amount of painting which he has.                                                                                                                                           |
| Mr. T. E. Coxe<br>Building Engineer<br>Broughal High School<br>Packer & Broadhead Aves.<br>December 8, 1941<br>(follow-up) | No                 | MP                   | MP       | -     | Coxe is now man since June, 1940. Considered using WL then but passed it up in favor of MP. Will now reconsider it in light of our data before Spring painting.                                                                                     |
| <u>Scranton</u>                                                                                                            |                    |                      |          |       |                                                                                                                                                                                                                                                     |
| Mr. Willard Harris, Director<br>Dept. of Supplies<br>City Hall<br>December 9, 1941                                         | No                 | MP<br>WL             | MP<br>WL | -     | No control in this Dept. over the kind of paint bought. Each Dept. specifies type it desires. There is no paint on the 1942 budget and there is a complete administration change in January, 1942.                                                  |
| Mr. B. J. Harding<br>Supt. of Bldgs. & Sup.<br>Scranton Public Schools<br>425 N. Washington<br>December 9, 1941            | No                 | WL                   | MP       | -     | WL not used on interiors because of tinting difficulties with WPA labor used for all work. If had our maintenance crew would be immediately favorable to WL for interiors.                                                                          |

## -4- Report of Delden B. Brown.

PENNSYLVANIA  
(continued)

| Place, Date<br>and Person<br>Interviewed                                                                                             | Buy<br>on<br>Spec. | Paint Now Used |                              |       | Remarks                                                                                                     |
|--------------------------------------------------------------------------------------------------------------------------------------|--------------------|----------------|------------------------------|-------|-------------------------------------------------------------------------------------------------------------|
|                                                                                                                                      |                    | Ext.           | Int.                         | Steel |                                                                                                             |
| <u>Wilkes-Barre</u><br>Mr. C. F. Shoemaker<br>Supt. of Bldgs. & Grnds.<br>Board of Education<br>81 W. Washington<br>December 9, 1941 | Ex                 | WL             | Main-<br>ly MP<br>Some<br>WL | -     | Particularly impressed with<br>our data as concerned with<br>the application performance<br>of interior WL. |

MISCELLANEOUS INSTITUTIONSNEW JERSEYAtlantic City

National Association of  
Public School Business  
Officials Convention  
Ambassador Hotel, Oct. 12-18, 1941  
New Jersey State League  
of Municipalities  
Convention  
Traymore Hotel, Nov. 13-14, 1941

Attended these two conven-  
tions in order to meet the  
officials of these two  
Associations and find out  
if it might be possible to  
get the LIA on their future  
programs. A number of the  
officials showed interest  
in a suggested talk on  
paint standardization and  
expressed the opinion that  
it might be worked into  
their program. However, no  
plans have been made as yet  
for next year by either of  
the convention committees  
and no commitments were  
made as to what might be  
allowed on their programs.  
A number of good contacts  
were made at these conven-  
tions.

NEW YORKIthaca

Mr. F. J. Krebs  
Asst. Mgr. of Purchases  
Cornell University  
December 11, 1941

Ex Main-  
ly LP  
Some  
WL

Our data has convinced  
Mr. Krebs that WL should  
be tested against their  
present LP. Definite  
gains here that should be  
followed up.