



Mark,
Please let me know
whether you can attend
or not.

April 28, 1986

Nibco, Inc.
P.O. Box 1167
500 Simpson Avenue
Elkhart, IN 46515-1167

Attn: Greg Lehman, Valve Designer

Dear Greg,

We will plan on an early morning meeting at your facility on Thursday, May 15. Coming from Garlock will be Dick White and Brian Crocker. I will be coming up from Indianapolis and meet them on the 14th. In all probability, we will be staying in Elkhart that evening.

Dick and Brian will discuss the family of non-asbestos packings we make available, the history of their development which includes comparative testing and data, and also our test facilities.

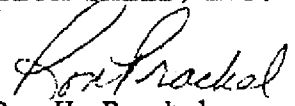
We hope to establish some joint goals and performance criteria from this meeting, which may include testing in operational conditions or to certain standards.

We will appreciate having a list of names and titles of those people who may be attending this meeting, when available.

We're looking forward to this meeting in the hope that we may develop a better understanding of the needs that exist, and from this, product recommendations for the future generation valves.

Sincerely,

TECH SALES, INC.


Ron H. Prachel
Garlock Sales Representative

cc: Robert Beard, Purchasing-Augusta
Dick White (2)
Norman Faris-Chattanooga