Monsanto — CALL REPORT — ORGANIC DIVISION

DICTATE IN SEQUENCE:
1. HEADING INFORMATION
2. NAMES OF ADDRESSEES
3. NAMES OF CARBONEES
4. IMMEDIATE ACTION NEEDED
5. REPORT ON CALL

REPORT CAPTIONS:
1. OBJECTIVE
2. PERSONS CONTACTED
3. RESULTS
4. ACTION REQUIRED

CUSTOMER NAME					DATE OF CALL
W.R. GRACE CONSTRUCTION PRODUCTS DIV.					10/22/70
CITY AND STATE			DATE RECEIVED		DATE TYPED
Chicago, Illinois			10/23/70		10/27/70
CUSTOMER MAILING LIST CHANGES -- SERVICE CENTER USE ONLY					
NAME AND TITLE	PUT ON	TAKE OFF	MP	MAG.	CATEGORY CODES
REGION	SERVICE CENTER		SALESMAN		
Chicago	Chicago		Len Berlik/saa		

TO WILLIS CLARK - WCLAR CC Ed Kaiser - EKAIS
D.H. Bechtold - Chicago
J.J. McNamara - Everett

Contacted: Steve Cyga, P.A.
Dick Kubik, Chemist

OBJECTIVES: 1) Discuss current business and service.
2) Follow up to Santicizer 711 advertising lead with Kubik.

RESULTS:

Cyga indicated that they have received all of the deliveries of Aroclor 1254 without a hitch. The next move on the PCB situation will have to come from Cambridge.

Mr. Dick Kubik indicated he responded to our 711 advertising in reference to a project he was working on at that time. The project has since been shelved but Kubik considers it likely that they will return to working on it in the relatively near future and requested sample and literature on 711 be sent to him.

S-331 (REV. 12/68)

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