

MOODY'S INDUSTRIAL MANUAL

JOHN MOODY

1960

AMERICAN AND FOREIGN

TRANSFERED—(500,000 shares) at \$7 per share proceeds to company \$6 per share) on May 1, 1953 by Lehman Brothers, New York and

TRANSFER AGENTS—Chase Manhattan Bank, New York; Republic National Bank, New York

REGISTRARS—Empire Trust Co., New York; Mercantile National Bank, Dallas

PRICE RANGE—1959 1958 1957 1956 1955
High 6 5 4 3 2
Low 3 2 1 1 1

Trust 2,630,031,932 shares held in trust dated Feb. 5, 1953 and expiring Feb. 5, 1958. Voting Trustee: John A. McGuire, president.

THE ROOFING CO., INC.

History: Incorporated July 30, 1924 in Delaware; business started in 1915.

Business: Company is engaged in direct sale application of roofing and exterior siding materials, and manufactures in its own plant asphaltic and asbestos-cement products for such purposes.

Company operates through 77 branches located in New York, New Jersey, Maine, Massachusetts, Connecticut, New Hampshire, Pennsylvania, Maryland, Vermont, Rhode Island, Delaware and Virginia.

Property: Plant is located at Stratford, Conn. on a plot of 19.51 acres. Factory and warehouse building contains a floor area of approximately 130,000 sq. ft. Office building contains a floor area of approximately 22,225 sq. ft.

Subsidiaries: Stratford Credit Corp., wholly-owned subsidiary formed in May 1940, sells manufactured products to others for resale.

Officers: R. J. Tobin, Chmn.; G. A. Tobin, Sec.; J. D. Giles, E. C. Benton, E. S. Peterson, E. Donnellon, Vice-Pres.; E. G. Hall, Sec.; J. Wieland, Vice-Pres. and Treas.; E. A. Adrick, Asst. Treas. and Asst. Sec.

Directors: G. A. Tobin, R. J. Tobin, J. D. Giles, H. O. Weise, E. C. Benton, Stratford, Conn.; H. R. Anderson, New York.

Auditors: Touche, Ross, Bailey & Smart.

Annual Meeting: Third Tuesday in April.

No. of Stockholders: Dec. 31, 1959, 2,390.

No. of Employees: Dec. 31, 1959, 1,500.

Office: Stratford, Conn.

Consolidated Income Account, years ended Dec. 31, 1959

	1959	1958
Net sales, etc.	\$14,990,412	\$14,311,052
Cost of sales, etc.	7,270,134	6,734,367
Gross earnings, etc.	7,720,278	7,576,685
Operating exp.	5,881,333	5,515,100
Operating income, net	1,838,945	2,061,585
Interest	111,278	24,188
Total income	1,950,223	2,085,773
Interest	123,042	226,290
Net profit	927,181	914,463
Common divs.	7,017,208	6,704,229
Common divs.	654,597	601,484
Common divs.	7,017,208	6,704,229
After deprec. 1959	\$264,557	1958, \$247,553.
Incl. \$6,208,000 restricted.		

Sales and Earnings, years to Dec. 31 (in \$):

	Net Sales	Net Profit	No. of Shares	Earnings on Com.
1959	14,990,412	927,181	468,501	1.98
1958	14,311,052	914,463	463,976	1.97
1957	13,450,810	831,218	462,126	1.80
1956	12,157,337	1,155,142	462,126	2.50
1955	12,187,727	928,900	462,126	2.01
1954	11,835,484	668,729	462,126	1.45
1953	11,355,681	442,804	462,126	0.96
1952	11,074,631	243,015	462,126	0.53
1951	10,364,901	504,918	462,126	1.09
1950	10,180,178	615,086	462,126	1.33

Including profit from sale of Glasfloss

Consolidated Balance Sheet, as of Dec. 31:

	1959	1958
Assets		
Receivables, net	\$1,731,534	\$1,155,858
Other income	5,209,271	9,089,150
Prepayments	1,277,143	1,104,434
Payables	291,027	308,169
Total current	\$8,508,975	\$11,657,611
Land and equip.	3,064,762	2,974,513
Investment	1,343,029	1,196,306
Property	1,721,733	1,778,207
Assets	144,075	141,070
Assets	62,159	70,884
Assets	143,032	137,023
Total	\$10,579,974	\$13,784,795

Liabilities:

	1959	1958
Payable	\$2,300,000	
Pay., etc.	\$419,627	\$44,799
Employees	292,443	339,195
Income tax	535,291	690,145
Due	162,347	155,865
Due	317,000	317,000

Total current \$1,726,708

Payable 623,511

Common stock (\$1) 468,501

Retained earnings 471,462

Total \$10,579,974

Current assets \$6,782,267

Lower aver. cost or mkt. \$17.57

Company may not pay cash dividends or acquire capital stock unless thereafter consolidated working capital is at least \$5,700,000 and earned surplus (excluding capital gains and losses) is at least \$5,413,984 plus fixed principal payments on long term debt after Nov. 30, 1957. At Dec. 31, 1959, \$6,208,000 retained earnings were so restricted.

(2) Outstanding, Dec. 31, 1959, \$608,011. Interest 3 1/4% per annum. Held by Equitable Life Assurance Society.

Due in fixed annual installments of \$200,000 through 1961. Beginning in 1950, additional annual installments are due of the lesser of \$50,000 or 20% of amount by which consolidated net income for preceding year exceeds \$300,000. Balance of loans is due in 1962. More restrictive clause appears under 3 1/4% loan above.

Capital Stock: L. Tile Roofing Co., Inc. common; par \$1.

Authorized, 500,000 shares; outstanding, 468,501 shares; reserved for options, 18,625 shares; par \$1 (changed from no par Apr. 14, 1933, share for share).

DIVIDEND RESTRICTIONS—See under term loan above.

VOTING RIGHTS—Has sole voting power.

PREEMPTIVE RIGHTS—None.

DIVIDENDS—

	1927-28	1929	1930	1931	1932	1933	1934	1935	1936	1937	1938	1939	1940	1941	1942	1943	1944	1945	1946	1947	1948	1949	1950	1951	1952	1953	1954	1955	1956	1957	1958	1959
1927-28	\$1.75																															
1931		1.00	1932		0.65	1933-35		nil																								
1936		0.57 1/2	1937-38		1.25	1939		1.35																								
1940		1.05	1941		0.80	1942		0.60																								
1943		0.40	1944		0.50	1945		0.45																								
1946		1.10	1947-48		1.00	1949		0.65																								
1950		0.50	1951		0.70	1952		0.45																								
1953		0.40	1954		0.50	1955		0.90																								
1956-57		1.20	1958		1.30	1959		1.40																								
1960		0.35																														

Stock dividends: 1936, 300%; 1940, 50%.

To Mar. 17.

Dividends payable quarterly Mar. 15, etc.

to stock of record about Feb. 25, etc.

PRICE RANGE—1959 1958 1957 1956 1955

High 24 19 15 13 13 1/2

Low 17 10 10 10 12 9 1/2

Transfer Agent: First National City Trust Co., New York.

Registrars: Chase Manhattan Bank, New York.

Listed: On American Stock Exchange.

Stock Options held by key executives at Dec. 31, 1959, on 12,550 shares at prices from \$13.125 to \$17.75 per share expire in 1961 and 1963.

TINNERMAN PRODUCTS, INC.

History: Incorporated in Ohio Nov. 3, 1939, succeeding Tinnerman Stove & Range Co.; originally established in 1870.

Business: Company manufactures "Speed Nuts" clips, clamps, hinges, and other fastening devices.

Property: Company owns Brooklyn plant, adjacent to Cleveland, on 32 1/2 acre tract with 239,000 sq. ft. floor space. Sales offices in Ill., Ohio, Mich., Cal., N. J., Pa., N. Y., Wis. and Mo.

Officers: A. H. Tinnerman, Chmn.; R. C. Overstreet, Pres.; J. E. Potter, Vice-Pres. and Treas.; C. A. Jones, Sec.; M. M. Kocash, Asst. Sec.

Directors: A. T. Buttriss, J. E. Potter, E. T. Egan, R. C. Overstreet, L. R. Kundtz, A. H. Tinnerman, G. A. Tinnerman, L. N. Tinnerman.

Auditors: Ernst & Ernst.

Annual Meeting: Third Wednesday in Apr.

No. of Stockholders: Dec. 31, 1959, 1,064.

No. of Employees: Dec. 31, 1959, 850.

Office: P. O. Box 5688, Cleveland 1, O.

Income Account, years ended Dec. 31:

	1959	1958
Net earnings	\$3,536,767	\$2,014,718
Other income	151,911	126,145
Total income	3,688,678	2,140,863
Fed. income tax	1,910,516	1,107,175
Net profit	1,778,162	1,033,688
Earn. surplus, 1-1	6,610,109	6,313,341
Common divs.	1,228,200	736,920
Earn. surp., 12-31	7,160,071	6,610,109
After deprec. & amort.: 1959, \$266,679; 1958, \$253,927.		

Earnings, years to Dec. 31 (in \$):

	Net Earnings	Net Profit	No. of Shares	Earnings on Com.
1959	3,536,767	1,778,162	409,400	4.34
1958	2,014,718	1,033,688	409,400	2.53
1957	2,635,330	1,363,118	409,400	3.33
1956	2,449,074	1,241,076	409,400	3.03

Balance Sheet, as of Dec. 31:

	1959	1958
Assets		
Cash	\$2,386,327	\$2,051,601
U. S. Govt. secur.	968,624	659,183
Receivables, net	820,455	810,945
Inventories	1,962,388	1,945,264
Total current	\$6,137,794	\$5,466,993
Bldgs., equip., etc.	5,538,464	5,404,600
Deprec. & amort.	2,668,797	2,443,960
Net bldgs., etc.	2,869,667	2,960,640
Land	82,368	82,368
Patents, etc.		

Liabilities:

	1959	1958
Accounts pay., etc.	\$487,985	\$468,557
Fed. income tax		
Total current	\$487,985	\$468,557
Com. stock (\$2)	818,800	818,800
Capital surplus	806,200	806,200
Earned surplus	7,160,071	6,610,109

Total \$9,273,056

Net current assets \$5,649,809

Net tang. com. sh. \$21,46

Lower cost (fio) or mkt. After deduct.

U. S. Govt. secur.: 1959, \$1,049,839; 1958, \$752,359.

Capital Stock: Tinnerman Products, Inc. common; par \$2.

AUTHORIZED—750,000 shares; outstanding, 409,400 shares; par \$2.

DIVIDENDS—Payments since 1946 follow (based on 409,400 shares):

	1946	1947	1948	1949	1950	1951	1952	1953	1954	1955	1956	1957	1958	1959
1946	\$0.066													
1949		0.185	1950		0.963	1951-52		0.70						
1953		0.90	1954		1.10	1955-56		1.75						
1957		2.10	1958		1.80	1959		3.00						
1960		0.50												

Also paid 40% stock dividend.

To Mar. 13.

VOTING RIGHTS—Has one vote per share, with right to cumulative voting for directors.

PREEMPTIVE RIGHTS—Has preemptive rights (except as to 80,000 unissued shares, including offering of 30,000 shares).

TRANSFER AGENT: REGISTRAR AND DIVIDEND DISBURSING AGENT—Central National Bank, Cleveland, O.

OFFERED—(30,000 shares) at \$10 per share (proceeds to company \$3) on June 15, 1950 by McDonald & Co., Cleveland. Proceeds for additional working capital.

TIP TOP PRODUCTS CO.

History: Incorporated in Nebraska Feb. 1, 1946.

Business: Manufactures hair accessories, including curlers; wave and pin curl clips; chignons; combs; hair rollers and barrettes; also plastic toys, liquid solder and adhesives.

Property: Company owns two plants in Omaha, Neb. with total floor area of 124,030 sq. ft.; a 40,655 sq. ft. plant in Omaha is leased.

Directors: C. W. Renstrom, Pres.; C. D. Gresham, Exec. Vice-Pres.; W. R. Avery, Sec. and Treas.; E. G. Garvey; W. D. Vogel, Donald White, Ernest Hoffman, James Repa, Clayton Johnson.

Auditors: Peat, Marwick, Mitchell & Co.

No. of Employees: 450 to 700.

Office: 1515 Cumming St., Omaha, Neb.

Income Account (SEC report):

Selling, etc. exp.	1,471,606	1,384,141
Operating profit	1,141,081	1,324,320
Gain, asset disposa.	7,892	624,454
Total income	1,148,973	dr 11,493
Interest, etc.	49,255	612,962
Income taxes	568,000	15,179
Invest. wr.-down	3,382	\$10,000
Net income	528,336	70,724
Retain. earn., 1-1-1	1,296,305	217,059
Dividends	167,000	1,079,245
Retained earnings	1,657,640	1,296,305
Earn., cl. A share.	\$4.39	\$1.81