

ASSOCIATED ETHYL COMPANY LIMITED

MEDICAL SERVICES
ELLESMERE PORT, CHESHIRE

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TELEGRAMS & CABLES: ETHYLPORT, ELLESMERE PORT

DR. PHILIP BOYD

Chief Medical Officer

OUR REF. MC/V.35.

YOUR REF.

December 16, 1955.

Dr. R.A. Kehoe,
The Kettering Laboratory of Applied Physiology,
University of Cincinnati,
College of Medicine,
Eden Avenue,
CINCINNATI 19,
Ohio,
U.S.A.

Dear Dr. Kehoe,

I feel you should be acquainted with the fact that the Associated Ethyl Company have lost the Creole Petroleum Corporation business in Venezuela. Apparently the circumstances involved in this case are chiefly those concerned with the revenue problems of a corporation which, while located in a foreign country, retains a primary United States direction.

However, whatever the cause of all this may be, the fact apparently remains that we are unlikely to recover the business in the foreseeable future. It is not long since I managed to arrive at some agreeable medical arrangements with this Company, however, along with all the other countries in the northern section of South America that I visited during my trip there early this year. The Medical Director of the Creole Petroleum Corporation is Dr. A. Bortone, Creole Petroleum Corporation, Apartado 889, Caracas. This doctor speaks excellent English and is of course well acquainted with Dr. Schneider and other medical directors of the parent company.

The arrangement that I have come to with all the doctors in the Standard Oil (New Jersey) group is a simple one, but different from that with any other overseas companies. It is this. We do not employ any outside doctors to look after

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A.A. Kehoe.

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the health of the blenders, but rely entirely upon local refinery doctors (in this case at Caripito and Amuay Bay), who have been visited by me, and with the help of doctors from the central office of the corporation concerned (in this case Creole in Caracas) have been indoctrinated in the correct approach with regard to the supervision of the hygiene and health of the men concerned. The local refinery doctors report on our forms to the central office (in this case Caracas) and the Medical Director then sends me a final report in an abbreviated form. You will understand this from the enclosed copies of the reports with this letter. In this way, the refinery doctors themselves maintain a log of the health of the men (M.17a) and M.18(a), they forward a copy of this to their central medical office (M.17(b) and M.18(b)), and a report on both of these is sent to me (M.17(c)). Incidentally, there are no fees paid in relation to any of the work conducted by the Standard Oil group, as this has been the express request of Dr. Schnieder himself.

In the light of all the visits that I have paid overseas in regard to this work, I remain quite convinced of the need to maintain medical services in this form or some system equivalent to this. There are many advantages to be gained from such a service, apart from those which directly provide a proper supervision of what is taking place in terms of the transportation, handling and blending of Ethyl fluid, as I am sure you will agree.

I have written to Dr. Bortone to suggest to him that we carry on with the present medical system, in which reports continue to come to me, until such a time as he should have heard from you to the contrary. It does seem to me that if there is, as I expect, increasing likelihood of the change of hands in this overseas business, we should on the medical side keep as great a constancy in the service we give as possible, so that if we manage to maintain a similar system, all that need be altered is the Medical Director of the sales company. All this, of course, relates very closely to the conversations we held in Cincinnati early this year in respect of this very type of situation.

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M.A. Kehoe.

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I would be most grateful if you would let me have your comments on my suggestions, and also provide me with any information with regard to any arrangements which will be made in the future.

With kindest regards,

Yours sincerely,



(Philip Boyd).

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PRB/jmr

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