



**Johns-Manville
Sales Corporation**
P.O. Box 5108
Ken-Caryl Ranch
Denver, Colorado 80217
(303) 979-1000

March 17, 1977

Mr. Robert Leach
Assistant Vice President
Marsh & McLennan
1221 Avenue of the Americas
New York, New York 10020

Re: Railroad Friction Products Corp. (RFPC) - IMPORTANT

Dear Bob:

Please send me a letter, as soon as possible, on the status of RFPC's general liability insurance coverage; I am especially concerned with the product liability area. Specifically, I would like to know the following:

1. What general liability insurance is RFPC now carrying (a brief description)?
2. What would be the cost to improve the existing policy provisions so that the carriers can't pay a claim to RFPC and then turn around and sue J-M or WABCO?
3. What would be the cost to obtain \$2.0 million limits (based on your estimate of the market)?
4. Could we obtain insurance excess of a self-insured layer of two or three million, and at what cost?
5. How does all of the above apply to the Canadian counterpart of RFPC Cobra Friction Products Corp?
6. Do you know of any other possible alternative to eliminating this exposure?

Sincerely,

W. R. Curtner

W. R. Curtner
Insurance Manager

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cc: R. Grella - M & M, New York
R. McLane - M & M, New York
J. J. Tracy 3-01 WHQ

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RESTRICTED

**PLAINTIFF'S
EXHIBIT**

WVBA 545

**PLAINTIFF'S
EXHIBIT**

78041.00

CRMC-000439

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