FORM NO. 776-0

# SALES SUMMARY

DIRECT 2

#1 SALESMEN'S SALES BY CUSTOMER — A. GENERAL DISTRICT, B. AGRICULTURAL CHEMICAL DISTRICT, C. RUBBER ACCOUNTS, D. PLASTICS DIVISION

#2 PRODUCT SALES BY CUSTOMER — A. TOTAL ORGANIC SALES, B. RUBBER ACCOUNTS ONLY

#3 DISTRICT PRODUCT SALES BY CUSTOMER — A. GENERAL DISTRICT, B. AGRICULTURAL CHEMICAL DISTRICTS, C. RUBBER ACCOUNTS, D. PLASTICS DIVISION

#4 CUSTOMER SALES BY PRODUCTS — A. ALL ORGANIC ACCOUNTS, B. AGRICULTURAL CHEMICAL ACCOUNTS ONLY, C. RUBBER ACCOUNTS ONLY

MONTH: DEC | YEAR: 1963 | PAGE NO.: 610

16 1058 200 Transformer Inerteen PPO

| | | | | | SALES THIS MONTH | | SALES THIS YEAR TO DATE | | TOTAL SALES LAST YEAR | |
|---|---|---|---|---|---|---|---|---|---|---|
| | | | | | POUNDS | DOLLARS | POUNDS | DOLLARS | POUNDS | DOLLARS |
| 03 | 06 | A | 618950 | RICHARDSON CO MELROSE PARK | | | | | 60 | 17 |
| 03 | 01 | G | 638778 | S M SUPPLY CO | | | 674 | 125 | | |
| 03 | 06 | J | 642751 | SALES ENGINEERING INC | | | | | 60 | 23 |
| 07 | 05 | G | 644886 | SANDMAN ELECTRIC CO | | | 360 | 69 | | |
| 23 | 08 | J | 664550 | SHEFFIELD STEEL CORP | | | 300 | 86 | | |
| 44 | 05 | J | 671105 | SIERRA TRANSFORMER CO | | | 12,806 | 2,540 | 2,696 | 633 |
| 44 | 05 | G | 671629 | C W SILVER COMPANY | | | 2,160 | 509 | | |
| 44 | 05 | G | 675928 | FRANK W SLOAN ELEC CO | | | 1,348 | 317 | | |
| 03 | 06 | J | 676650 | A O SMITH CORPORATIO | | | 2,022 | 375 | | |
| 15 | 02 | J | 683053 | SOLVAY PROCESS BLTMRE MD | | | | | 120 | 34 |
| 44 | 02 | A | 686628 | SOUTHERN CALIF EDISON LA | | | 450 | 155 | | |
| 07 | 77 | A | 692635 | SPAULDING FIBRE COMP | | | | | 300 | 86 |
| 29 | 04 | J | 697759 | STANDARD ELECTRIC CO | | | | | 120 | 34 |
| 28 | 06 | A | 701029 | STNDRD TRNSFRMER WARREN OH | | | 201,720 | 30,532 | 207,100 | 30,676 |
| 15 | 05 | J | 702991 | C H STARK ELECTRIC CO | | | | | 1,466 | 284 |
| 44 | 12 | J | 704069 | STAUFFER CHEM HENDERSON EV | | | | | 2,696 | 533 |
| 44 | 11 | G | 715680 | SUNKIST GROWERS | 674 | 156 | 674 | 156 | | |
| 27 | 09 | G | 718684 | SUPERIOR STERLING CO | 360 | 78 | 360 | 78 | | |
| 11 | 01 | A | 728300 | TENNESSEE EASTMAN CO | | | 1,034 | 193 | | |
| 11 | 75 | A | 728542 | TENN. RIVER PULP & PAPER | | | 674 | 125 | | |
| 11 | 06 | J | 728650 | TENN VALLEY AUTHORITY * | | | 1,950 | 585 | 300 | 93 |
| 27 | 09 | J | 728650 | TENN VALLEY AUTHORITY * | | | | | 2,022 | 412 |
| 29 | 06 | J | 737578 | CITY OF TOLEDO | | | | | 674 | 142 |
| 29 | 06 | G | 737582 | TOLEDO EIDSON CO | | | 2,696 | 500 | | |
| 44 | 05 | G | 739654 | TRANS-REX EQUIPMENT INC | | | 120 | 41 | | |
| 29 | 06 | J | 739675 | TRANSFORMER INSPECTION CO | | | | | | |
| 44 | 05 | G | 740823 | TRI-COUNTY ELECTRIC | | | 4,044 | 749 | | |
| 23 | 09 | J | 741047 | TRI STATE ELECTRIC CO | | | | | 420 | 86 |
| 15 | 05 | G | 744164 | CHARLES E TULL COMPANY | | | 1,080 | 206 | | |
| 15 | 71 | A | 748238 | UNION BAG CAMP PA FRANKLIN | | | | | 420 | 120 |
| 10 | 10 | A | 748588 | UNION CARBID CHEM CO NY NY | | | | | 674 | 125 |
| 23 | 02 | A | 748676 | UNION CAR & NUCL OAKRIDGE | | | 685 | 196 | | |
| 28 | 02 | G | 748682 | UNION CARBIDE CORP | 360 | 69 | 360 | 69 | | |
| 10 | 05 | G | 752695 | UNITED ILLUMINATING CO | | | 130 | 43 | | |
| 06 | 09 | J | 754580 | NAVAL AIR STA OAK HARBOR | | | 130 | 47 | | |
| 06 | 09 | J | 754731 | SUPPLY OFFICE | | | 3,970 | 826 | 7,340 | 1,727 |
| 06 | 09 | J | 755025 | U S DEPT OF NA BROOKLYN | | | | | 120 | 39 |
| 06 | 09 | G | 755325 | SUPPLY AND FISCAL OFFICER | | | 1,348 | 318 | | |
| 06 | 09 | J | 755350 | U S GOVT | | | | | 480 | 162 |
| 06 | 09 | J | 755370 | REC OFFCR PT HUENEME CAL | | | | | | 80 |
| 06 | 09 | G | 755424 | DETROIT ARSENAL | | | 1,348 | 286 | | |

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